# Cocoa Firefighters' Pension Fund

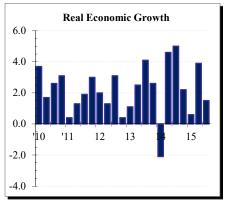
Performance Review September 2015



### **ECONOMIC ENVIRONMENT**

### Troubles abroad but Positive News at Home

Global concerns dominated the news during the summer. While the Greek crisis was averted early in the quarter and a nuclear deal with Iran seemed likely, there remained several worrisome developments. ISIS military gains and Russian involvement in Syria dominated daily headlines and a slower Chinese economy and havoc among raw materials-driven emerging



market countries also caused investor angst. Domestically, the 2<sup>nd</sup> and 3<sup>rd</sup> quarters brought mostly good news. Corporations as well as the average consumer expressed confidence through increased spending. Housing starts and sales of preexisting homes strengthened. On the other hand, job growth appeared to be losing momentum and inflation remained tame, in part because of a strong dollar and

absolutely low energy prices. The Fed's uncertainty about this mix of statistics and events troubled investors greatly. Details follow:

- Third quarter real GDP expanded by a disappointing 1.5% (about a full point below expectations), according to the BEA's advance estimate, significantly slower than the second quarter GDP's 3.9%. The slower pace was attributed primarily to a reduction in inventories.
- Jobs increased a disappointing 142,000 in September. Together with a downwardly revised July and August jobs reports, the third quarter averaged 167,000 jobs per month. [Anything less than 200,000 per month is considered weak]. In September, the strongest gains were in health care, IT and retail sectors. By comparison, the mining sector was the weakest link, losing 10,000 jobs. The average workweek and payroll were steady at 34.5 hours/week and \$25.09/hour, respectively.
- Home prices rose a modest 1.2% in August and close to 7%, year-over-year. The greatest regional growth occurred in Colorado, Washington, Oregon and New York. While Nevada, Florida, Arizona

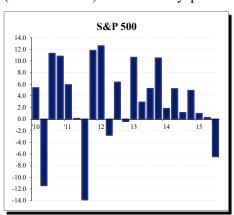
- and Rhode Island home prices advanced, more than all other states, they still remain the furthest off their previous peaks. Importantly, demand still exceeds supply, as the median home price is predicted to be \$220,000 by year-end.
- September represented the 33<sup>rd</sup> consecutive month of manufacturing expansion. All of the ISM manufacturing indices registered more than 50%, indicating continued growth. However, the number of sectors reporting growth fell to seven out of 18. Printing, textiles, furniture and food were strongest, while metals, apparel, oil and coal were weakest.
- Consumer confidence increased still more in September, despite the weak jobs report. Consumers are particularly encouraged about their present job situations as the Present Situation Index climbed from 116 to 121 in September. The one note of caution came from those consumers claiming that jobs are "hard to get;" that indicator increased from 21.7% to 24.3% in one month.
- After stabilizing in Q2, a composite of 33 commodities fell 9.3% in the third quarter and 13.3% Y-T-D. This was mainly attributable to China's weaker economy. As the world index's chief raw materials importer, China has a disproportionate impact on commodity markets. As a result, China's slowing demand drove falling prices. Precious metals fell 7.7%, energy plunged almost 20% and grains dipped 5.8%. Only tin, sugar and rice appreciated in price.
- Inflation remained tame throughout the third quarter, still below the 2% per year trigger for a possible Fed rate hike. Stagnant wage growth, cheaper imports, falling oil prices and steady prices among other consumer products and services again kept down the September CPI (-0.2%).
- After assessing economic conditions at its September meetings, the Fed again decided against an interest rate increase. Board members did applaud increases in consumer and corporate spending as well as strong housing demand. However, they also expressed concern about slowing jobs growth and a CPI stuck at levels well below the 2% threshold. The meeting minutes also took note of the weak global economy. In the end, Janet Yellen and her team wanted to see more robust global and domestic data before raising rates.

### **DOMESTIC EQUITIES**

### The Worst in a Long While

Bad news in the market swamped good news this past quarter. Three negative events, all involving China, dominated the financial news: (1) China's obvious economic slowdown to 6.9%, (2) its surprise devaluation of the renminbi (RMB), and (3) its tepid responses to crashing Chinese stock prices. The economic slowdown mainly impacted emerging markets and their stock prices, but also the US commodity sector. The RMB devaluation further boosted the dollar, partially dampening US exports. Falling Chinese stock prices caused investor apprehension far beyond its borders, while the Fed's own global economic worries added fuel to the negative market tone.

Following ten consecutive quarterly advances for the S&P 500, the index dropped 6.4%. Further, the S&P was technically in correction territory (>10% decline) from its May peak through September 29<sup>th</sup>. The DJIA



(-7.0%) and NASDAQ (-7.1%) results fared no better. Largersized companies outperformed the smaller names, as the Russell 1000 fell 6.8% and the Russell 2000 dropped almost 12%. Large growth stocks lost less than their counterparts: value -5.3% vs. -8.4%. However, small growth stocks performed far worse than small value stocks: -13.1% vs. -10.7%. Real estate stocks were the one

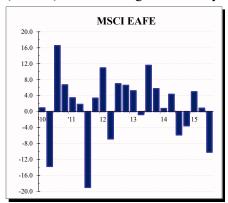
notable exception, with the Wilshire REIT Index posting a +2.9% return. REIT investors looked favorably on the sector's high dividends and strong demand.

As of quarter-end, the S&P 500 dividend rate ticked up to 2.2%, with 54% of the S&P components showing payout rates above 2%. Price/earnings ratios (using trailing 12-month earnings) declined modestly to 22.0, but still remain high. However, because of stock price declines, almost half of the companies now have P/Es between 10 and 20.

### INTERNATIONAL EQUITIES

### A Sea of Red Ink

The MSCI EAFE Index dropped 10.2% and no component country escaped the red ink. The Euro regional market dropped 8.9% and Germany, its biggest player, dropped more than the region as a whole (-10.9%). Contributing to Germany's decline was the announcement of



Volkswagen's willful deception regarding diesel engine emissions. The French market fell 6.4% and Italy's was down 4.3%. Portugal and Spain's weak economies each dropped more than 11%. In spite of a successful election for the Conservatives and a growing economy, the UK market slid 10%. Australia's heavy tilt toward commodity companies resulted in a 15.3% shortfall. Due to

significant trading relationships with China the Japan and Singapore markets dropped 11.7% and 19.5%, respectively. Predictably, Hong Kong's ties to mainland China cost 16.2% in lost return.

The Canadian market, which is not an EAFE component, shed 14%. Its story is similar to Australia's, in which energy and other commodities make up a significant share of its GDP.

Emerging markets suffered worst of all, compared to the US and developed markets. MSCI EM plummeted a staggering 17.8%. Just like the developed markets, each EM country component experienced a loss. The BRIC Index, which includes the four largest EM countries, was pummeled 21%. Brazil incurred the greatest loss, dropping almost 34%! Brazil's market was hit so hard because it is a commodities based economy with heavy reliance on its Chinese trading partner. Alleged corruption at the very top levels of Brazil's government and a collapsing real currency added fuel to Brazil's mounting woes. On the Russian front, stocks lost 14.4% amidst ongoing western sanctions and military meddling in both the Ukraine and Syria. As expected, China's market plunged 22.7%, in sync with its economic troubles.

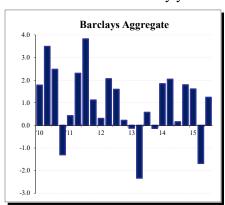
Greece held a snap election, re-electing PM Tsipras who convincingly vowed to implement more reforms. In turn, the EU granted Greece much-needed bailout funds, but despite the new calm, the Greek stock market plunged 35.8%. Turkish shares plummeted 19.5%. Turkey experienced major political unrest as it dealt with a flood of Syrian refugees and also found itself besieged by both ISIS and PKK rebels. The Malaysian market also incurred a hefty loss (-18.2%), which reflected a slowing economy and widening political scandal. Equities in Taiwan (-16.4%) and South Korea (-11.8%) were not spared. Taiwan's losses, in particular, reflected its ties to the mainland. Even excluding Brazil, the Latin America's markets nose-dived more than 24%. The markets of Columbia and Peru fell 23.2% and 21.5%, respectively. By comparison, Chile (-13.6%) and Mexico (-11.9%) almost looked good.

There is an old economic saying that "when America sneezes, the rest of the world gets the flu." However, in the third quarter, China was the source of the contagion.

### **BOND MARKET**

### Flight-to-Quality

A pronounced flight-to-quality on the part of investors moved interest rates down all across the Treasury yield curve. The desire for safer investments



pushed treasury and investment grade corporate issues up in price. Further, the Fed's inaction on interest rates and its concern about the global economy extended longer maturity gains. Except for two-year Treasury's which only dropped 2 basis points in yield, the rest of the yield curve declined roughly 30 basis points. The 10-year yield fell from 2.33% in June to 2.06% by quarter-end.

The Barclays Aggregate Index gained 1.2% after losing 1.7% in the June quarter. The large Treasury bond component performed better, gaining 1.8%. Corporates added just 0.8%, but masked a wide spread among industrials (0.3%), financials (1.5%) and utilities (2.0%). Clearly,

investors favored the relative certainty of longer-maturity utilities in a volatile market environment. Among corporates, the top three credit ratings averaged gains between 1.3% and 1.5%. However, BAA issues lost 0.7%. The mortgage-backed sector advanced 1.3% on strong fundamentals

High yield bonds went the way of equities during the quarter, as the average return was -4.9%. Energy and metals/mining bonds took huge losses of 15.9% and 13.2%, respectively. Together, these two sectors comprise over 17% of the high yield index. The lower the credit rating the worse was the return. The lowest-rated CA-D category collapsed 28.6%.

The G-6 (G7 x-US) Global Treasury Index rose 2.2% and was somewhat higher than the US Treasury return. Italy (4.3%) and Japan (3.0%) were the clear leaders. The UK and Canada were in negative territory, losing 0.5% and 5.9%, respectively.

While emerging market bonds lost ground, the amount was a surprisingly low -2.4%. The loss could easily been much worse among EM countries given the volatility around the world, i.e. hemorrhaging economies, sporadic military adventures, political dysfunction, and continued currency weakness. Results varied wildly, from a low of -18.6% to a high of +46.9%. Two Latin American countries represented the lows. Ecuador gave up 18.6% and troubled Brazil was close behind with a loss of 14.5%. Ukrainian bonds averaged a 46.9% advance, after gaining 35.8% in the prior quarter as the new military cease fire negotiated with Russia continued to hold. For now, Greek bonds continue to be untradeable.

### **CASH EQUIVALENTS**

### Zero, Especially after the Fed Balked

T-bills and money market funds continued to produce negligible yields. When the Fed finally does raise the Fed Funds rate, these short-term instruments may produce a measurable return.

### **MARKET SUMMARY**

### **ECONOMIC STATISTICS**

	CURRENT QTR	LAST QTR
GDP	1.5	3.9
Unemployment	5.1	5.3
CPI All Items Year/Year	0.00	0.10
Fed Funds Rate	0.25	0.25
Industrial Capacity	77.5	77.6
US Dollars per Euro	1.12	1.12

### MAJOR INDEX QUARTER RETURNS

INDEX		PERFORMANCE
Russell 3000	-7.2	
S&P 500	-6.4	
Russell Mid	-8.0	
Russell 2000	-11.9	
MSCI EAFE	-10.2	
MSCI Emg Mkts	-17.8	
NCREIF ODCE	3.7	
Barclays Agg	1.2	
90 Day Tbills	0.0	

### **EQUITY RETURN DISTRIBUTIONS**

### **QUARTER**

	VAL	COR	GRO
LC	-8.4	-6.8	-5.3
MC	-8.0	-8.0	-8.0
SC	-10.7	-11.9	-13.1

### TRAILING YEAR

	VAL	COR	GRO
LC	-4.4	-0.6	3.2
MC	-2.1	-0.2	1.5
SC	-1.6	1.2	4.1

### MARKET SUMMARY

- \* 3rd quarter GDP growth was estimated at 1.5%.
- \* Seasonally adjusted unemployment fell to 5.1%.
- \* CPI was flat year over year.
- \* Domestic Equities lost ground across the board. Large cap names fared better than small cap stocks. In the large cap space, growth outperformed value, while the reverse was true for small cap.
- \* The US dollar weakened slightly relative to the Euro.

### INVESTMENT RETURN

On September 30th, 2015, the Cocoa Firefighters' Pension Fund was valued at \$15,595,087, a decrease of \$676,632 from the June ending value of \$16,271,719. Last quarter, the account recorded total net contributions of \$75,260, which marginally offset the account's \$751,892 net investment loss for the period. The fund's net investment loss was a result of income receipts totaling \$78,992 and realized and unrealized capital losses totaling \$830,884.

Since September 2010, the account has recorded net contributions totaling \$1.2 million, and generated net investment gains totaling \$5.4 million. Since September 2010, if the account earned a compounded nominal rate of 8.0% it would have been valued at \$14.7 million or \$932,627 less than the actual value as of September 30th, 2015.

#### RELATIVE PERFORMANCE

### **Total Fund**

For the third quarter, the Composite portfolio lost 4.7%, which was 0.8% above the Cocoa Policy Index's return of -5.5% and ranked in the 36th percentile of the Public Fund universe. Over the trailing twelve-month period, this portfolio returned 0.4%, which was 0.4% greater than the benchmark's 0.0% performance, and ranked in the 24th percentile. Since September 2010, the portfolio returned 9.5% annualized and ranked in the 3rd percentile. The Cocoa Policy Index returned an annualized 9.4% over the same time frame.

### **Large Cap Equity**

In the third quarter, the large cap equity portion of the portfolio returned -2.5%, which was 4.3% greater than the Russell 1000 Index's return of -6.8% and ranked in the 4th percentile of the Large Cap universe. Over the trailing twelve months, this segment returned 8.4%, which was 9.0% greater than the benchmark's -0.6% return, and ranked in the 4th percentile. Since September 2010, this component returned 13.8% on an annualized basis and ranked in the 41st percentile. For comparison, the Russell 1000 returned an annualized 13.4% during the same period.

### **Smid Cap Equity**

The Smid cap equity segment returned -14.8% last quarter, 4.5% below the Russell 2500 Index's return of -10.3% and ranked in the 96th percentile of the Smid Cap universe. Over the trailing year, this segment returned -13.5%, 13.9% less than the benchmark's 0.4% performance, and ranked in the 97th percentile.

### **International Equity**

Last quarter, the international equity component lost 11.9%, which was 1.7% below the MSCI EAFE Index's return of -10.2% and ranked in the 62nd percentile of the International Equity universe. Over the trailing twelve-month period, this segment's return was -11.4%, which was 3.1% below the benchmark's -8.3% performance, ranking in the 68th percentile. Since September 2010, this component returned 4.6% annualized and ranked in the 54th percentile. For comparison, the MSCI EAFE Index returned an annualized 4.4% during the same period.

### **Fixed Income**

The fixed income segment gained 1.5% during the third quarter, equal to the Barclays Aggregate A-or-Better Index's return of 1.5% and ranked in the 12th percentile of the Core Fixed Income universe. Over the trailing year, this segment returned 3.6%, 0.1% greater than the benchmark's 3.5% return, ranking in the 8th percentile. Since September 2010, this component returned 3.6% annualized and ranked in the 42nd percentile. The Barclays Aggregate A-or-Better Index returned an annualized 2.9% over the same period.

### ASSET ALLOCATION

At the end of the third quarter, large cap equities comprised 42.6% of the total portfolio (\$6.6 million), while Smid cap equities totaled 17.8% (\$2.8 million). The account's international equity segment was valued at \$1.1 million, representing 7.3% of the portfolio, while the fixed income component's \$3.3 million totaled 20.9%. The remaining 11.4% was comprised of cash & equivalents (\$1.8 million).

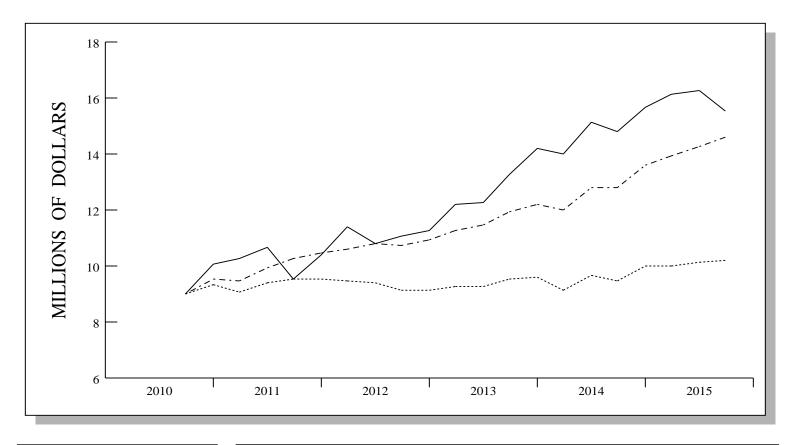
# **EXECUTIVE SUMMARY**

				Annı	ıalized
(	Quarter	FYTD	1 Year	3 Years	5 Years
Total Gross/Fees	-4.7	0.4	0.4	9.4	9.5
PUBLIC FUND RANK	(36)	(24)	(24)	(3)	(3)
Total Net/Fees	-4.8	-0.1	-0.1	8.8	9.0
POLICY INDEX	-5.5	0.0	0.0	8.7	9.4
Large Cap Equity	-2.5	8.4	8.4	14.0	13.8
LARGE CAP RANK	(4)	(4)	(4)	(30)	(41)
RUSSELL 1000	-6.8	-0.6	-0.6	12.7	13.4
S&P 500	-6.4	-0.6	-0.6	12.4	13.3
RUSSELL 3000	-7.2	-0.5	-0.5	12.5	13.3
SMid Cap Equity	-14.8	-13.5	-13.5	13.1	
SMID CAP RANK	(96)	(97)	(97)	(53)	
RUSSELL 2500	-10.3	0.4	0.4	12.4	12.7
International Equity	-11.9	-11.4	-11.4	4.6	4.6
INTERNATIONAL EQUITY RANK	(62)	(68)	(68)	(62)	(54)
MSCI EAFE	-10.2	-8.3	-8.3	6.1	4.4
MSCI EAFE NET	-10.2	-8.7	-8.7	5.6	4.0
Fixed Income	1.5	3.6	3.6	2.1	3.6
CORE FIXED INCOME RANK	(12)	(8)	(8)	(35)	(42)
AGGREGATE A+	1.5	3.5	3.5	1.7	2.9
GOV/CREDIT	1.2	2.8	2.8	1.6	3.1
BARCLAYS AGG	1.2	2.9	2.9	1.7	3.1

ASSET ALLOCATION					
Large Cap Equity	42.6%	\$ 6,649,848			
SMid Cap Equity	17.8%	2,769,631			
Int'l Equity	7.3%	1,140,801			
Fixed Income	20.9%	3,262,405			
Cash	11.4%	1,772,402			
Total Portfolio	100.0%	\$ 15,595,087			

INVESTMENT RETURN			
Market Value 6/2015	\$ 16,271,719		
Contribs / Withdrawals	75,260		
Income	78,992		
Capital Gains / Losses	-830,884		
Market Value 9/2015	\$ 15,595,087		

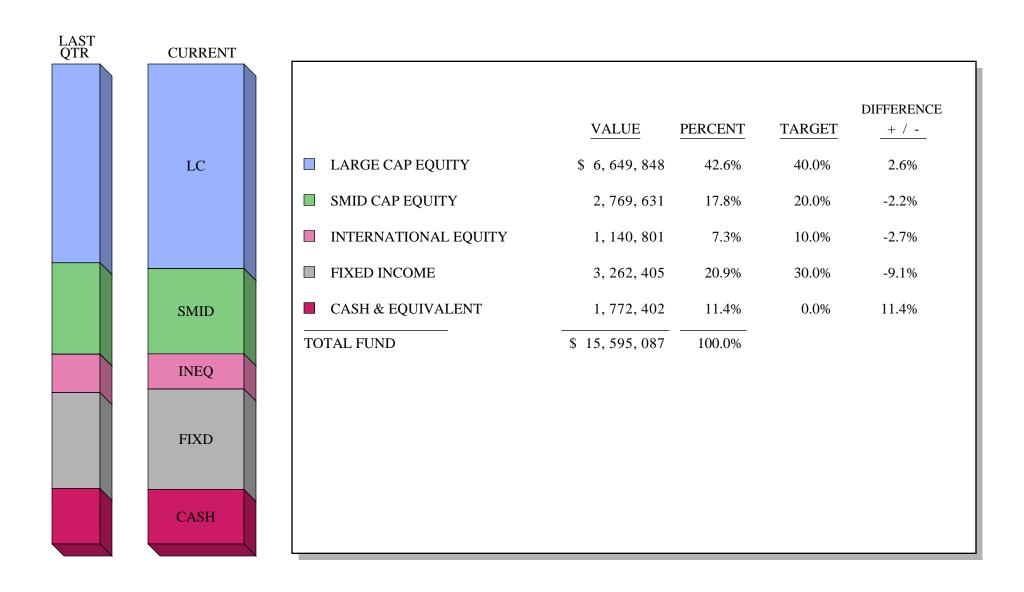
# **INVESTMENT GROWTH**



VALUE ASSUMING 8.0% RETURN \$ 14,662,460

	LAST QUARTER	PERIOD 9/10 - 9/15
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 16,271,719 75,260 <u>-751,892</u> \$ 15,595,087	\$ 9,012,041 1,225,135 5,357,912 \$ 15,595,087
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\frac{78,992}{-830,884}$ $-751,892$	$ \begin{array}{r} 1,342,512 \\ 4,015,400 \\ \hline 5,357,912 \end{array} $

### **ASSET ALLOCATION**



# MANAGER PERFORMANCE SUMMARY

Name	(Universe)	Quarter	FYTD	1 Year	3 Years	5 Years	Since 09/10 or Inception
Total Fund	(Public Fund)	-4.7 (36)	0.4 (24)	0.4 (24)	9.4 (3)	9.5 (3)	9.5 (3) 09/10
Policy Index		-5.5	0.0	0.0	8.7	9.4	9.4
Polen Capital	(LC Growth)	1.0 (1)	18.1 (1)	18.1 (1)	15.5 (22)		16.2 (35) 12/11
Russell 1000G		-5.3	3.2	3.2	13.6	14.5	15.4
Buckhead	(LC Value)	-6.1 (14)	-1.8 (34)	-1.8 (34)	10.9 (74)	11.1 (82)	11.1 (82) 09/10
Russell 1000V		-8.4	-4.4	-4.4	11.6	12.3	12.3
SouthernSun	(Smid Cap)	-13.6 (92)	-12.4 (96)	-12.4 (96)	12.5 (60)		16.9 (48) 09/11
Russell 2500		-10.3	0.4	0.4	12.4	12.7	16.8
Highland	(Intl Eq)	-11.0 (56)	-10.5 (64)	-10.5 (64)	4.4 (63)	4.6 (54)	4.6 (54) 09/10
MSCI EAFE		-10.2	-8.3	-8.3	6.1	4.4	4.4
Richmond	(Core Fixed)	1.4 (19)	3.4 (14)	3.4 (14)	2.0 (45)	3.4 (59)	3.4 (59) 09/10
Aggregate A+		1.5	3.5	3.5	1.7	2.9	2.9

# MANAGER VALUE ADDED

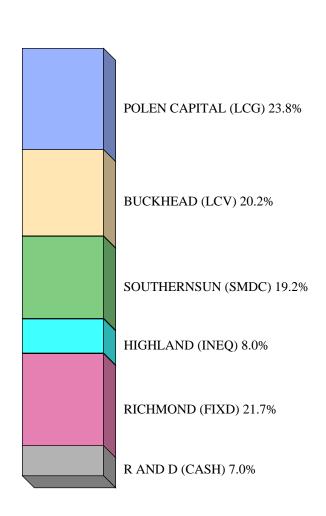
# **Most Recent Quarter**

Manager	Benchmark	Value Added Vs. Benchmark
Polen Capital	Russell 1000G	6.3
Buckhead	Russell 1000V	2.3
SouthernSun	Russell 2500	-3.3
Highland	MSCI EAFE	-0.8
Richmond	Aggregate A+	-0.1
<b>Total Portfolio</b>	<b>Policy Index</b>	0.8

# **Trailing Twelve Months**

Manager	Benchmark	Value Added Vs. Benchmark
Polen Capital	Russell 1000G	14.9
Buckhead	Russell 1000V	2.6
SouthernSun	Russell 2500	-12.8
Highland	MSCI EAFE	-2.2
Richmond	Aggregate A+	-0.1
<b>Total Portfolio</b>	<b>Policy Index</b>	0.4

## MANAGER ALLOCATION SUMMARY



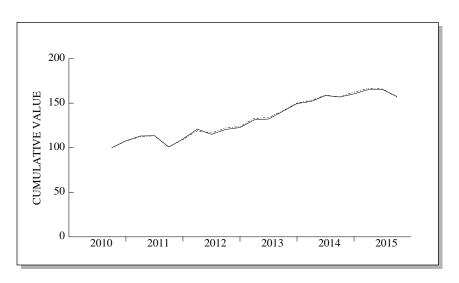
Name	Market Value	Percent
Polen Capital (LCG)	\$3,710,143	23.8
Buckhead (LCV)	\$3,154,827	20.2
SouthernSun (SMDC)	\$2,998,240	19.2
Highland (INEQ)	\$1,246,423	8.0
Richmond (FIXD)	\$3,386,465	21.7
R and D (CASH)	\$1,098,989	7.0
Total	\$15,595,087	100.0

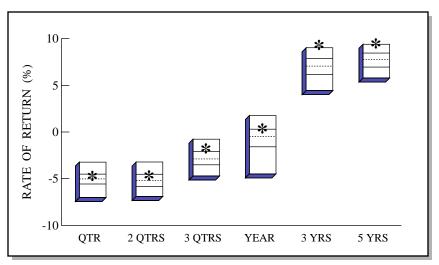
# INVESTMENT RETURN SUMMARY - ONE QUARTER

Name	Quarter Total Return	Market Value June 30th, 2015	Net Cashflow	Net Investment Return	Market Value September 30th, 2015
Polen Capital (LCG)	1.0	3,680,714	-5,981	35,410	3,710,143
Buckhead (LCV)	-6.1	3,366,131	-4,628	-206,676	3,154,827
SouthernSun (SMDC)	-13.6	3,479,579	-7,829	-473,510	2,998,240
Highland (INEQ)	-11.0	1,403,036	-1,866	-154,747	1,246,423
Richmond (FIXD)	1.4	3,341,348	-2,506	47,623	3,386,465
R and D (CASH)		1,000,911	98,070	8	1,098,989
Total Fund	-4.7	16,271,719	75,260	-751,892	15,595,087

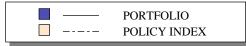
13

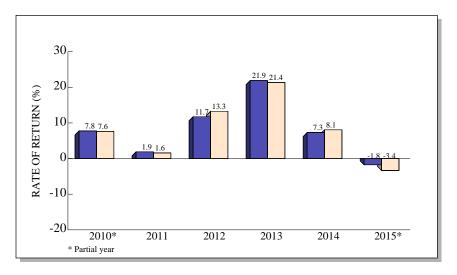
# TOTAL RETURN COMPARISONS





Public Fund Universe



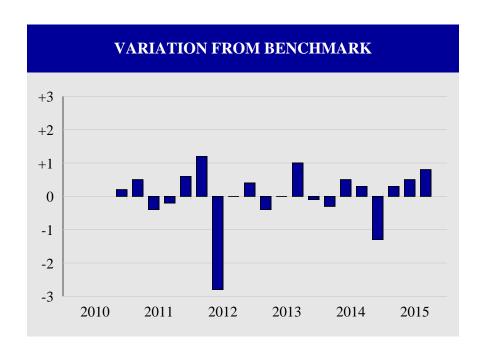


				-	ANNUA	LIZED
	QTR	2QTRS	3QTRS	YEAR	3 YRS	5 YRS
RETURN	-4.7	-4.6	-1.8	0.4	9.4	9.5
(RANK)	(36)	(29)	(19)	(24)	(3)	(3)
5TH %ILE	-3.2	-3.2	-0.8	1.8	9.0	9.4
25TH %ILE	-4.5	-4.5	-2.1	0.3	7.9	8.5
MEDIAN	-5.0	-5.2	-2.9	-0.5	7.1	7.8
75TH %ILE	-5.6	-5.9	-3.5	-1.6	6.2	7.0
95TH %ILE	-7.0	-6.9	-4.7	-4.5	4.4	5.8
Policy Idx	-5.5	-5.9	-3.4	0.0	8.7	9.4

Public Fund Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

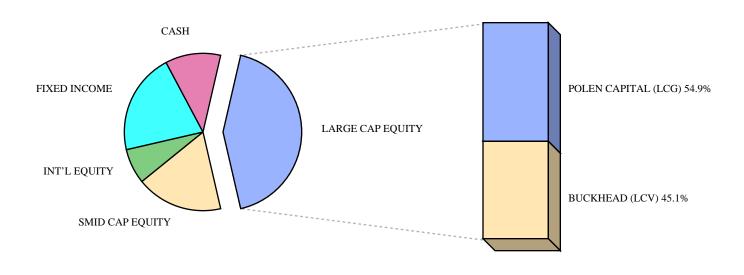
COMPARATIVE BENCHMARK: COCOA POLICY INDEX



Total Quarters Observed	20
Quarters At or Above the Benchmark	13
<b>Quarters Below the Benchmark</b>	7
Batting Average	.650

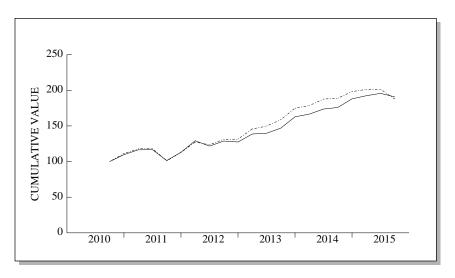
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
12/10	7.8	7.6	0.2			
3/11	5.0	4.5	0.5			
6/11	0.4	0.8	-0.4			
9/11	-11.2	-11.0	-0.2			
12/11	8.9	8.3	0.6			
3/12	10.1	8.9	1.2			
6/12	-4.9	-2.1	-2.8			
9/12	4.8	4.8	0.0			
12/12	1.8	1.4	0.4			
3/13	7.0	7.4	-0.4			
6/13	0.7	0.7	0.0			
9/13	6.6	5.6	1.0			
12/13	6.2	6.3	-0.1			
3/14	1.7	2.0	-0.3			
6/14	4.3	3.8	0.5			
9/14	-1.0	-1.3	0.3			
12/14	2.2	3.5	-1.3			
3/15	3.0	2.7	0.3			
6/15	0.1	-0.4	0.5			
9/15	-4.7	-5.5	0.8			

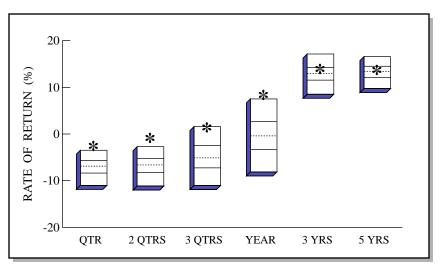
# LARGE CAP EQUITY MANAGER SUMMARY



COMPONENT RETURNS AND RANKINGS							
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE
POLEN CAPITAL	(Large Cap Growth)	1.0 (1)	18.9 (1)	18.9 (1)	16.3 (16)		\$3,651,263
Russell 1000 Growth		-5.3	3.2	3.2	13.6	14.5	
BUCKHEAD	(Large Cap Value)	-6.4 (17)	-1.9 (36)	-1.9 (36)	11.3 (68)	11.5 (72)	\$2,998,585
Russell 1000 Value		-8.4	-4.4	-4.4	11.6	12.3	
TOTAL	(Large Cap)	-2.5 (4)	8.4 (4)	8.4 (4)	14.0 (30)	13.8 (41)	\$6,649,848
Russell 1000		-6.8	-0.6	-0.6	12.7	13.4	

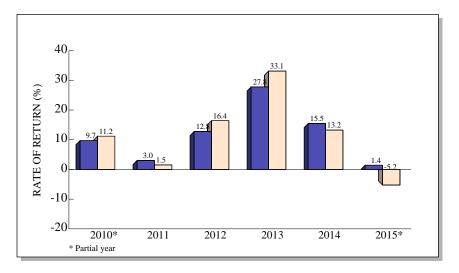
# LARGE CAP EQUITY RETURN COMPARISONS





Large Cap Universe



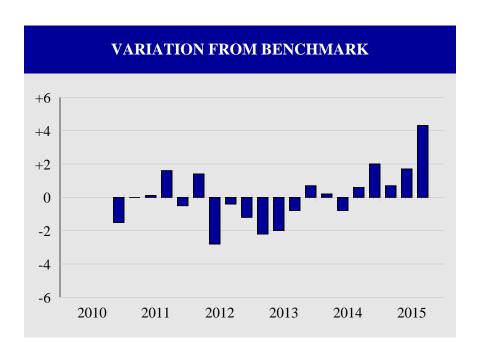


				-	ANNUA	LIZED
	_QTR_	_2QTRS	3QTRS	YEAR	3 YRS	5 YRS
RETURN	-2.5	-0.8	1.4	8.4	14.0	13.8
(RANK)	(4)	(2)	(6)	(4)	(30)	(41)
5TH %ILE	-3.5	-2.7	1.6	7.5	17.2	16.6
25TH %ILE	-5.7	-5.2	-2.5	2.7	14.3	14.5
MEDIAN	-6.9	-6.6	-5.1	-0.4	13.0	13.4
75TH %ILE	-8.4	-8.2	-7.3	-3.3	11.5	12.1
95TH %ILE	-11.0	-11.2	-11.0	-8.1	8.5	9.7
Russ 1000	-6.8	-6.7	-5.2	-0.6	12.7	13.4

Large Cap Universe

# LARGE CAP EQUITY QUARTERLY PERFORMANCE SUMMARY

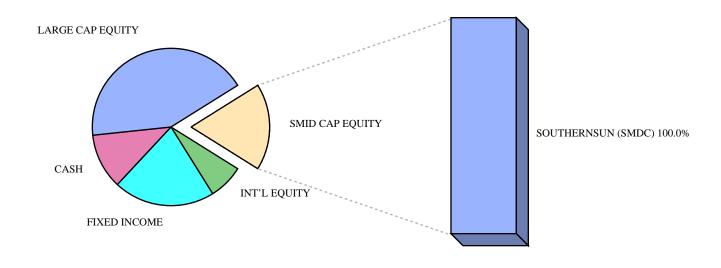
**COMPARATIVE BENCHMARK: RUSSELL 1000** 



<b>Total Quarters Observed</b>	20
Quarters At or Above the Benchmark	11
Quarters Below the Benchmark	9
<b>Batting Average</b>	.550

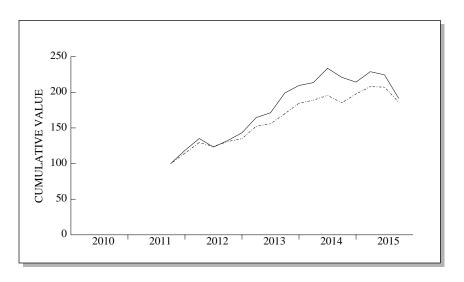
RATES OF RETURN							
Date	Portfolio	Benchmark	Difference				
12/10	9.7	11.2	-1.5				
3/11	6.2	6.2	0.0				
6/11	0.2	0.1	0.1				
9/11	-13.1	-14.7	1.6				
12/11	11.4	11.9	-0.5				
3/12	14.3	12.9	1.4				
6/12	-5.9	-3.1	-2.8				
9/12	5.9	6.3	-0.4				
12/12	-1.1	0.1	-1.2				
3/13	8.8	11.0	-2.2				
6/13	0.7	2.7	-2.0				
9/13	5.2	6.0	-0.8				
12/13	10.9	10.2	0.7				
3/14	2.3	2.1	0.2				
6/14	4.3	5.1	-0.8				
9/14	1.3	0.7	0.6				
12/14	6.9	4.9	2.0				
3/15	2.3	1.6	0.7				
6/15	1.8	0.1	1.7				
9/15	-2.5	-6.8	4.3				

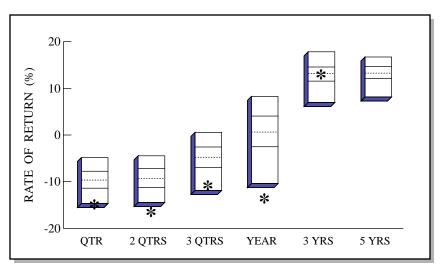
# SMID CAP EQUITY MANAGER SUMMARY



COMPONENT RETURNS AND RANKINGS							
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE
SOUTHERNSUN	(Smid Cap)	-14.8 (96)	-13.5 (97)	-13.5 (97)	13.1 (53)		\$2,769,631
Russell 2500		-10.3	0.4	0.4	12.4	12.7	
TOTAL	(Smid Cap)	-14.8 (96)	-13.5 (97)	-13.5 (97)	13.1 (53)		\$2,769,631
Russell 2500		-10.3	0.4	0.4	12.4	12.7	

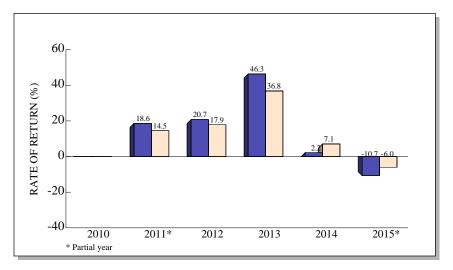
# SMID CAP EQUITY RETURN COMPARISONS





Smid Cap Universe



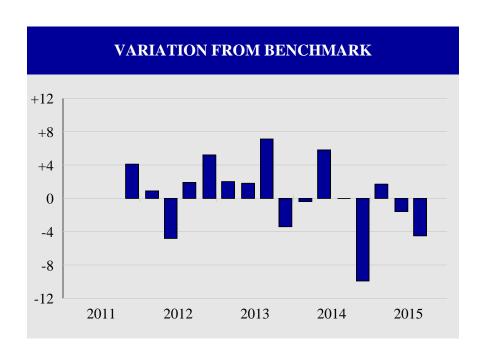


	_QTR_	2QTRS	3QTRS	YEAR	ANNUA	LIZED 5 YRS
RETURN (RANK)	-14.8 (96)	-16.4 (99)	-10.7 (91)	-13.5 (97)	13.1 (53)	
5TH %ILE 25TH %ILE MEDIAN 75TH %ILE 95TH %ILE	-4.9 -7.8 -9.7 -11.4 -14.7	-4.5 -7.2 -9.3 -11.2 -14.5	0.6 -2.6 -4.8 -7.0 -11.9	8.3 4.1 0.6 -2.5	17.8 14.6 13.2 11.6 6.9	16.7 14.7 13.3 12.1 8.1
Russ 2500	-10.3	-10.6	-6.0	0.4	12.4	12.7

Smid Cap Universe

# SMID CAP EQUITY QUARTERLY PERFORMANCE SUMMARY

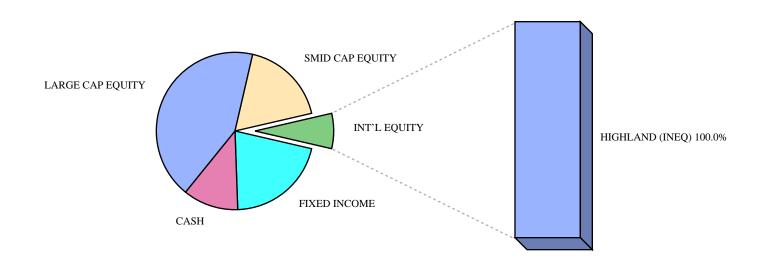
**COMPARATIVE BENCHMARK: RUSSELL 2500** 



Total Quarters Observed	16
Quarters At or Above the Benchmark	10
<b>Quarters Below the Benchmark</b>	6
Batting Average	.625

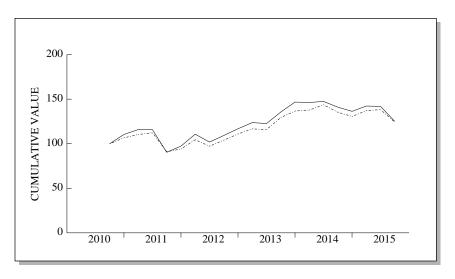
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
12/11	18.6	14.5	4.1			
3/12	13.9	13.0	0.9			
6/12	-8.9	-4.1	-4.8			
9/12	7.5	5.6	1.9			
12/12	8.3	3.1	5.2			
3/13	14.9	12.9	2.0			
6/13	4.1	2.3	1.8			
9/13	16.2	9.1	7.1			
12/13	5.3	8.7	-3.4			
3/14	1.9	2.3	-0.4			
6/14	9.4	3.6	5.8			
9/14	-5.4	-5.4	0.0			
12/14	-3.1	6.8	-9.9			
3/15	6.9	5.2	1.7			
6/15	-1.9	-0.3	-1.6			
9/15	-14.8	-10.3	-4.5			

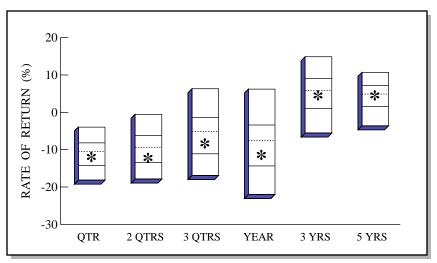
# INTERNATIONAL EQUITY MANAGER SUMMARY



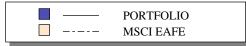
COMPONENT RETURNS AND RANKINGS							
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE
HIGHLAND	(International Equity)	-11.9 (62)	-11.4 (68)	-11.4 (68)	4.6 (62)	4.6 (54)	\$1,140,801
MSCI EAFE		-10.2	-8.3	-8.3	6.1	4.4	
TOTAL	(International Equity)	-11.9 (62)	-11.4 (68)	-11.4 (68)	4.6 (62)	4.6 (54)	\$1,140,801
MSCI EAFE		-10.2	-8.3	-8.3	6.1	4.4	

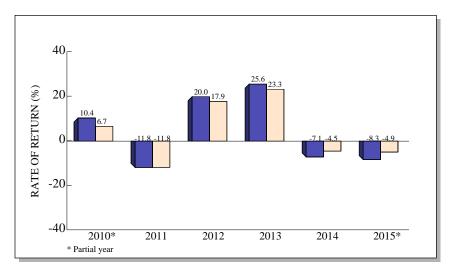
# INTERNATIONAL EQUITY RETURN COMPARISONS





International Equity Universe



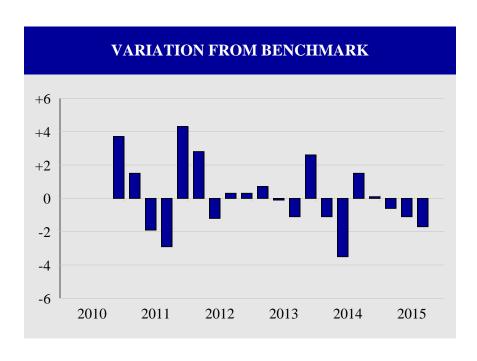


					ANNUAI	
	<u>QTR</u>	2QTRS	3QTRS	<u>YEAR</u>	3 YRS	5 YRS
RETURN	-11.9	-12.2	-8.3	-11.4	4.6	4.6
(RANK)	(62)	(70)	(67)	(68)	(62)	(54)
5TH %ILE	-4.0	-0.5	6.3	6.2	14.9	10.7
25TH %ILE	-8.2	-6.3	-1.4	-3.4	9.1	7.2
MEDIAN	-10.5	-9.4	-5.1	-7.6	5.8	4.9
75TH %ILE	-14.3	-13.5	-11.1	-14.4	1.0	1.6
95TH %ILE	-18.2	-17.9	-16.9	-22.0	-5.6	-3.6
MSCI EAFE	-10.2	-9.4	-4.9	-8.3	6.1	4.4

International Equity Universe

# INTERNATIONAL EQUITY QUARTERLY PERFORMANCE SUMMARY

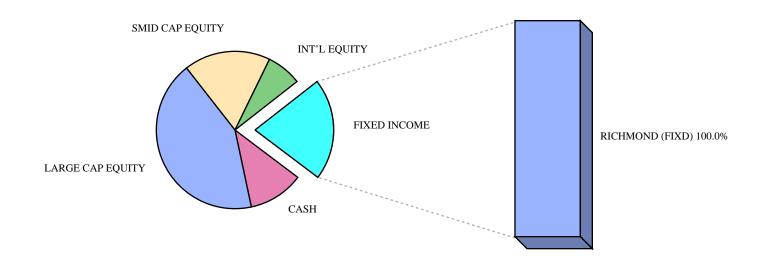
COMPARATIVE BENCHMARK: MSCI EAFE



<b>Total Quarters Observed</b>	20
Quarters At or Above the Benchmark	10
Quarters Below the Benchmark	10
Batting Average	.500

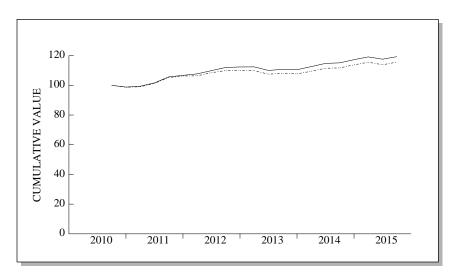
RATES OF RETURN							
Date	Portfolio	Benchmark	Difference				
12/10	10.4	6.7	3.7				
3/11	5.0	3.5	1.5				
6/11	-0.1	1.8	-1.9				
9/11	-21.9	-19.0	-2.9				
12/11	7.7	3.4	4.3				
3/12	13.8	11.0	2.8				
6/12	-8.1	-6.9	-1.2				
9/12	7.3	7.0	0.3				
12/12	6.9	6.6	0.3				
3/13	5.9	5.2	0.7				
6/13	-0.8	-0.7	-0.1				
9/13	10.5	11.6	-1.1				
12/13	8.3	5.7	2.6				
3/14	-0.3	0.8	-1.1				
6/14	0.8	4.3	-3.5				
9/14	-4.3	-5.8	1.5				
12/14	-3.4	-3.5	0.1				
3/15	4.4	5.0	-0.6				
6/15	-0.3	0.8	-1.1				
9/15	-11.9	-10.2	-1.7				

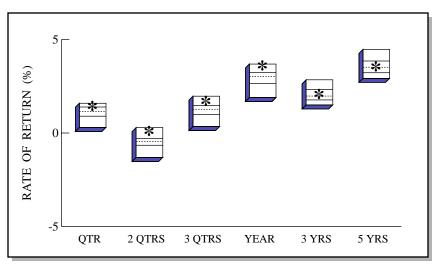
## FIXED INCOME MANAGER SUMMARY



COMPONENT RETURNS AND RANKINGS							
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE
RICHMOND	(Core Fixed Income)	1.5 (12)	3.6 (8)	3.6 (8)	2.1 (35)	3.6 (42)	\$3,262,405
Barclays Aggregate A-or-Better		1.5	3.5	3.5	1.7	2.9	
TOTAL	(Core Fixed Income)	1.5 (12)	3.6 (8)	3.6 (8)	2.1 (35)	3.6 (42)	\$3,262,405
Barclays Aggregate A-or-Better		1.5	3.5	3.5	1.7	2.9	

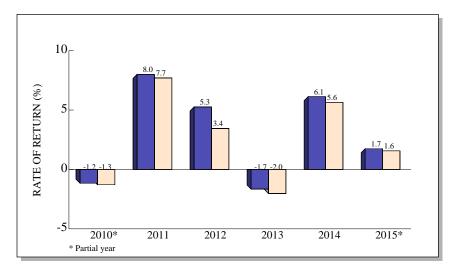
# FIXED INCOME RETURN COMPARISONS





Core Fixed Income Universe





	QTR	2QTRS	3QTRS	YEAR	ANNUA	LIZED 5 YRS
RETURN (RANK)	1.5 (12)	0.1 (9)	1.7 (13)	3.6 (8)	2.1 (35)	3.6 (42)
5TH %ILE 25TH %ILE MEDIAN 75TH %ILE 95TH %ILE	1.6 1.4 1.2 0.9 0.3	0.3 -0.3 -0.5 -0.7	2.0 1.5 1.3 1.0 0.3	3.7 3.3 3.0 2.7	2.9 2.3 2.0 1.8	4.5 3.9 3.5 3.2 2.9
Agg A+	1.5	0.0	1.6	3.5	1.7	2.9

Core Fixed Income Universe

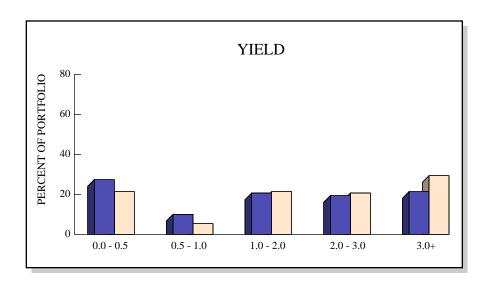
# FIXED INCOME QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: BARCLAYS AGGREGATE A-OR-BETTER

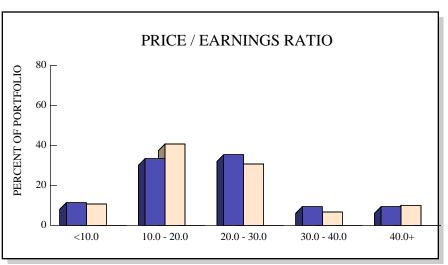


Total Quarters Observed	20
Quarters At or Above the Benchmark	19
Quarters Below the Benchmark	1
Batting Average	.950

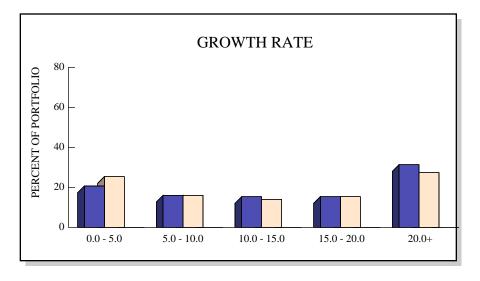
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
12/10	-1.2	-1.3	0.1			
3/11	0.6	0.3	0.3			
6/11	2.3	2.3	0.0			
9/11	4.0	4.0	0.0			
12/11	1.0	1.0	0.0			
3/12	0.9	0.1	0.8			
6/12	2.0	2.0	0.0			
9/12	1.9	1.3	0.6			
12/12	0.3	0.0	0.3			
3/13	0.0	-0.1	0.1			
6/13	-2.1	-2.1	0.0			
9/13	0.7	0.5	0.2			
12/13	-0.2	-0.3	0.1			
3/14	1.9	1.6	0.3			
6/14	1.9	1.9	0.0			
9/14	0.3	0.2	0.1			
12/14	1.8	1.9	-0.1			
3/15	1.6	1.5	0.1			
6/15	-1.3	-1.5	0.2			
9/15	1.5	1.5	0.0			

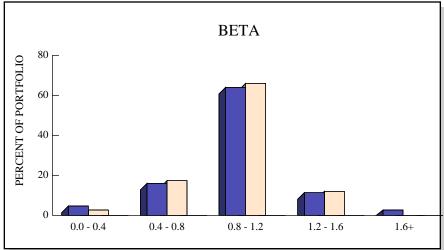
# STOCK CHARACTERISTICS



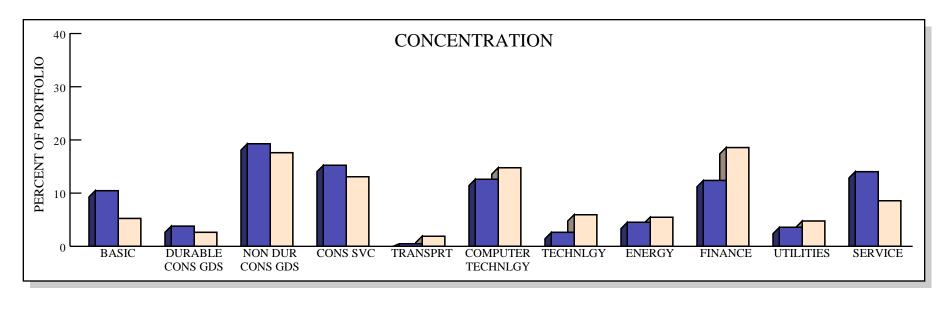


	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	90	1.8%	15.3%	21.1	0.96	
RUSSELL 1000	1,031	2.1%	14.5%	21.9	0.96	

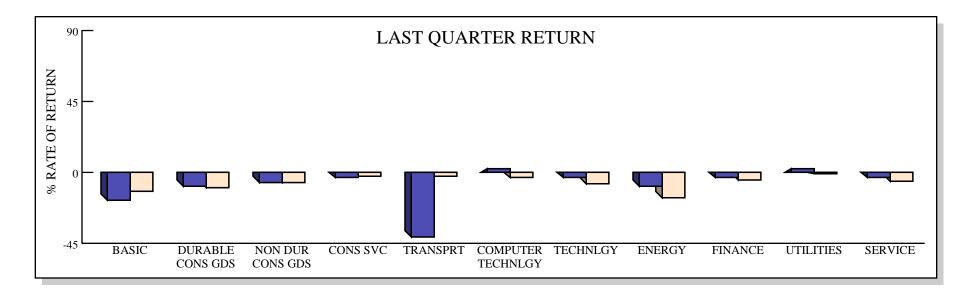




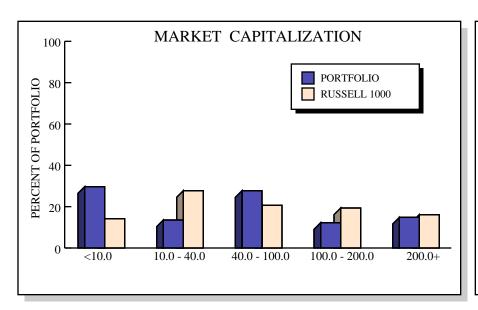
### STOCK INDUSTRY ANALYSIS

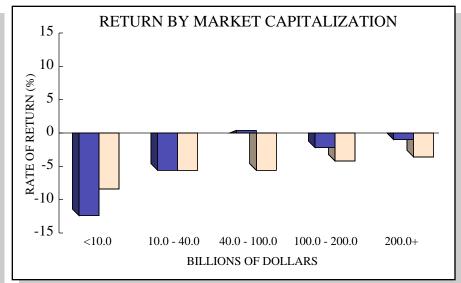






### **TOP TEN HOLDINGS**

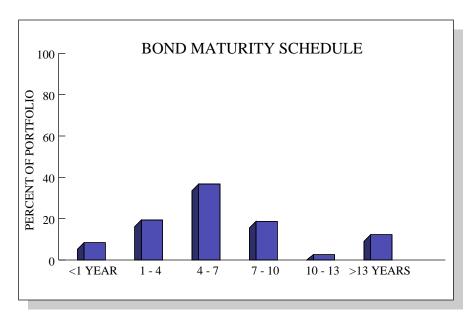


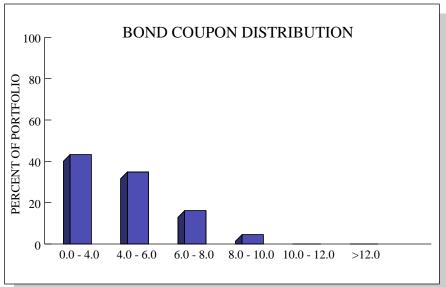


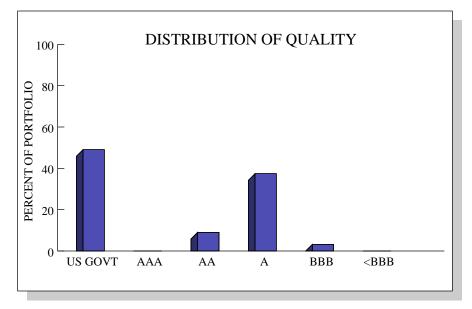
# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	NIKE INC -CL B	\$ 283,938	3.01%	14.1%	NonDur Cons Goods	\$ 83.4 B
2	VISA INC-CLASS A SHARES	274,739	2.92%	3.9%	Finance	135.9 B
3	STARBUCKS CORP	242,479	2.57%	6.3%	Consumer Service	84.4 B
4	GOOGLE INC-CL C	208,688	2.22%	16.9%	Computer Tech	209.3 B
5	PRICELINE GROUP INC/THE	201,608	2.14%	7.4%	Service	62.7 B
6	ABBOTT LABORATORIES	192,010	2.04%	-17.5%	NonDur Cons Goods	59.9 B
7	TJX COMPANIES INC	189,906	2.02%	8.2%	Consumer Service	48.2 B
8	REGENERON PHARMACEUTICALS	177,683	1.89%	-8.8%	NonDur Cons Goods	47.3 B
9	ACCENTURE PLC-CL A	175,984	1.87%	2.1%	Service	61.6 B
10	NESTLE SA-SPONS ADR	173,955	1.85%	4.3%	NonDur Cons Goods	239.9 B

## **BOND CHARACTERISTICS**







	PORTFOLIO	AGGREGATE A+
No. of Securities	150	6,447
Duration	5.38	5.79
YTM	2.27	2.05
Average Coupon	4.27	2.96
Avg Maturity / WAL	7.15	7.33
Average Quality	AAA-AA	USG-AAA

### **COMPLIANCE REPORT**

Total Portfolio return exceeds the Policy Index for the three or five year period:	YES
Large Cap Portfolio return exceeds the Russell 1000 Index for the three or five year period:	YES
Large Cap Portfolio rank exceeds the median for the three or five year period:	YES
SMid Cap Portfolio return exceeds the Russell 2500 Index for the three or five year period:	YES
SMid Cap Portfolio rank exceeds the median for the three or five year period:	NO
International Equity Portfolio return exceeds the MSCI EAFE Net Index for the three or five year period:	YES
International Equity Portfolio rank exceeds the median for the three or five year period:	NO
Fixed Income Portfolio return exceeds the Barclays Aggregate A or better Index for the three or five year period:	YES
Fixed Income Portfolio rank exceeds the median for the three or five year period:	YES

Total Fund Asset Allocation	Actual	Target	Minimum	Maximum	Compliance
Domestic Equity	60.4%	60.0%	40.0%	80.0%	YES
Int'l Equity	7.3%	10.0%	0.0%	12.0%	YES
Fixed	20.9%	30.0%	20.0%	40.0%	YES
Cash	11.4%	-	-	-	

Manager Allocation	Actual	Target	Minimum	Maximum	Compliance
Polen Capital Mgmt	23.8%	20.0%	15.0%	25.0%	YES
Buckhead Capital Mgmt	20.2%	20.0%	15.0%	25.0%	YES
SouthernSun	19.2%	20.0%	15.0%	25.0%	YES
Highland Capital Mgmt	8.0%	10.0%	0.0%	12.0%	YES
Richmond Capital Mgmt	21.7%	30.0%	20.0%	40.0%	YES
Cash account	7.0%				

### **COMPLIANCE REPORT**

Polen Portfolio return exceeds the Russell 1000 Growth Index for the three or five year period:	YES
Polen Portfolio rank exceeds the median for the three or five year period:	YES
Polen Portfolio cash allocation is 12% or less:	YES
Polen Portfolio holdings are all listed on national stock exchanges:	YES
Polen Portfolio holdings of ADR / foreign multinational companies do not exceed 20%:	YES
Polen Portfolio Beta is 1.25 or less:	YES
Polen Portfolio holdings market capitalizations are not less than \$1 billion.	YES
Polen Portfolio holdings individually do not exceed 11% of portfolio:	YES
Polen Portfolio holdings individually do not exceed 10% of their market capitalization:	YES
Buckhead Portfolio return exceeds the Russell 1000 Value Index for the three or five year period:	NO
Buckhead Portfolio rank exceeds the median for the three or five year period:	NO
Buckhead Portfolio cash allocation is 5% or less:	YES
Buckhead Portfolio holdings are all listed on national stock exchanges:	YES
Buckhead Portfolio holdings all have a minimum 5 year operating history:	YES
Buckhead Portfolio holdings of ADR / foreign multinational companies do not exceed 20%:	YES
Buckhead Portfolio Beta is 1.15 or less:	YES
Buckhead Portfolio holdings market capitalizations are not less than \$1 billion.	YES
Buckhead Portfolio holdings individually do not exceed 7% of portfolio:	YES
Buckhead Portfolio holdings individually do not exceed 5% of their market capitalization:	YES

### **COMPLIANCE REPORT**

SouthernSun Portfolio return exceeds the Russ	sell 2500 Index for the three or five year period:	YES
SouthernSun Portfolio rank exceeds the media	n for the three or five year period:	YES
SouthernSun Portfolio cash allocation is 10%	or less:	YES
SouthernSun Portfolio holdings are all listed o	n national stock exchanges:	YES
SouthernSun Portfolio holdings of ADR / fore	ign multinational companies do not exceed 20%:	YES
SouthernSun Portfolio Beta is 1.8 or less:		YES
SouthernSun Portfolio holdings market capital	izations are not less than \$0.1 billion:	YES
SouthernSun Portfolio holdings individually de	o not exceed 10% of portfolio:	YES
SouthernSun Portfolio holdings individually de	o not exceed 10% of their market capitalization:	YES
Highland Capital Portfolio return exceeds the	MSCI EAFE Index for the three or five year period:	YES
Highland Capital Portfolio rank exceeds the m	edian for the three or five year period:	NO
Highland Capital Portfolio cash allocation is 5	% or less:	NO
Richmond Portfolio return exceeds the Barclay	ys Agg A+ or better Index for the three or five year period:	YES
Richmond Portfolio rank exceeds the median f	or the three or five year period:	YES
Richmond Portfolio cash allocation is 10% or	less:	YES
Richmond Portfolio minimum rating is A or be	etter by one or more recognized rating services:	YES
Richmond Portfolio holdings do not exceed 59	6 in any one non-USG bond:	YES

## **APPENDIX - MAJOR MARKET INDEX RETURNS**

<b>Economic Data</b>	Style	QTR	FYTD	1 Year	3 years	5 Years
Consumer Price Index	Economic Data	-0.3	0.0	0.0	0.9	1.8
<b>Domestic Equity</b>	Style	QTR	FYTD	1 Year	3 years	5 Years
Russell 3000	Broad Equity	-7.2	-0.5	-0.5	12.5	13.3
S&P 500	Large Cap Core	-6.4	-0.6	-0.6	12.4	13.3
Russell 1000	Large Cap	-6.8	-0.6	-0.6	12.7	13.4
Russell 1000 Growth	Large Cap Growth	-5.3	3.2	3.2	13.6	14.5
Russell 1000 Value	Large Cap Value	-8.4	-4.4	-4.4	11.6	12.3
Russell Mid Cap	Midcap	-8.0	-0.2	-0.2	13.9	13.4
Russell Mid Cap Growth	Midcap Growth	-8.0	1.5	1.5	14.0	13.6
Russell Mid Cap Value	Midcap Value	-8.0	-2.1	-2.1	13.7	13.1
Russell 2000	Small Cap	-11.9	1.2	1.2	11.0	11.7
Russell 2000 Growth	Small Cap Growth	-13.1	4.1	4.1	12.9	13.3
Russell 2000 Value	Small Cap Value	-10.7	-1.6	-1.6	9.2	10.2
International Equity	Style	QTR	FYTD	1 Year	3 years	5 Years
MSCI EAFE	Developed Markets Equity	-10.2	-8.3	-8.3	6.1	4.4
MSCI EAFE Growth	Developed Markets Growth	-8.7	-4.3	-4.3	6.9	5.2
MSCI EAFE Value	Developed Markets Value	-11.7	-12.2	-12.2	5.2	3.6
MSCI All Country World Ex US	Foreign Equity	-12.1	-11.8	-11.8	2.8	2.3
MSCI Emerging Markets	Emerging Markets Equity	-17.8	-19.0	-19.0	-4.9	-3.3
Domestic Fixed Income	Style	QTR	FYTD	1 Year	3 years	5 Years
Barclays Aggregate Index	Core Fixed Income	1.2	2.9	2.9	1.7	3.1
Barclays Capital Gov't Bond	Treasuries	1.7	3.7	3.7	1.3	2.5
Barclays Capital Credit Bond	Corporate Bonds	0.5	1.5	1.5	2.0	4.1
Intermediate Aggregate	Core Intermediate	1.1	3.0	3.0	1.6	2.7
ML/BoA 1-3 Year Treasury	Short Term Treasuries	0.3	1.2	1.2	0.5	0.7
CSFB High Yield	High Yield Bonds	-2.9	-1.6	-1.6	4.1	6.4
Alternative Assets	Style	QTR	FYTD	1 Year	3 years	5 Years
Barclays Global Ex US	International Treasuries	1.4	-6.8	-6.8	-4.6	-2.0
NCREIF NFI-ODCE Index	Real Estate	3.7	14.9	14.9	13.4	14.0
HFRI FOF Composite	Hedge Funds	-3.7	-0.1	-0.1	4.1	2.7

### **APPENDIX - DISCLOSURES**

\* The Policy Index is a policy-weighted passive index constructed as follows:

For all periods through 6/30/2010:

50% S&P 500 30% Barclays Aggregate A+ 10% MSCI EAFE

10% Russell 2000

For all periods since 7/1/2010:

20% Russell 1000 Value 20% Russell 1000 Growth 10% Russell 2000

10% Russell Midcap 10% MSCI EAFE 30% Barclays Aggregate A+

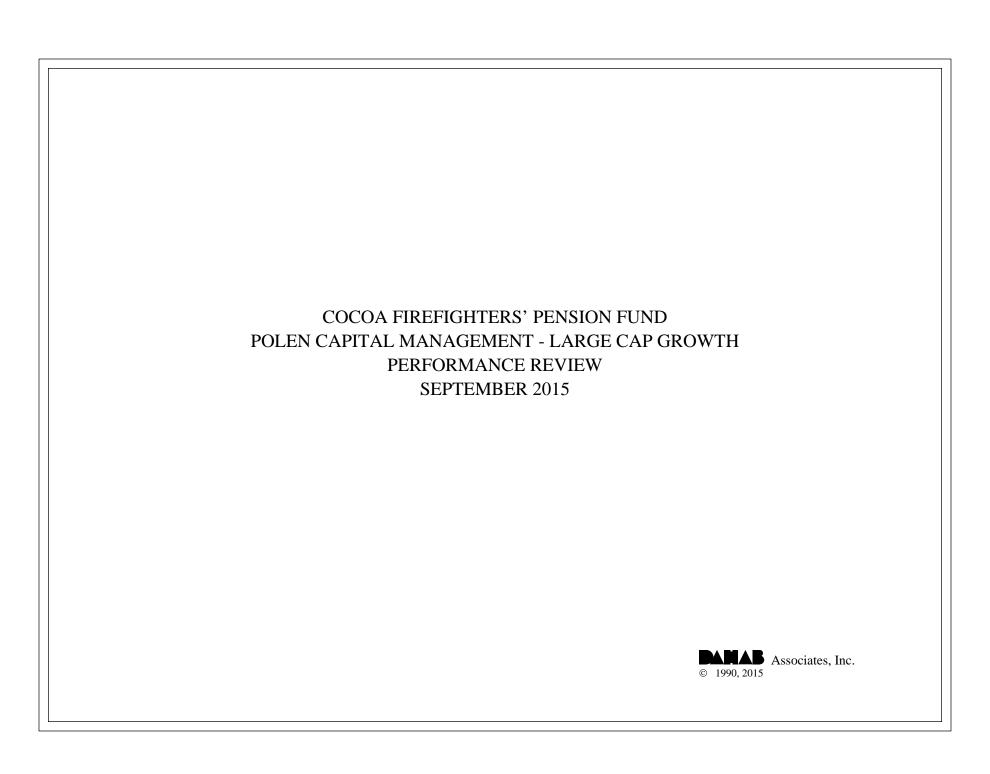
For all periods since 9/1/2011:

20% Russell 1000 Value 20% Russell 1000 Growth 20% Russell 2500

10% MSCI EAFE 30% Barclays Aggregate A+

- \* All returns were calculated on a time-weighted basis, and are gross of fees unless otherwise noted.
- \* All returns for periods greater than one year are annualized.
- \* Dahab Associates uses the modified duration measure to present average duration.
- \* All values are in US dollars.

<sup>\*</sup> Dahab Associates utilizes data provided by a custodian and other vendors it believes are reliable. However, it cannot assume responsibility for errors and omissions therefrom.



#### INVESTMENT RETURN

On September 30th, 2015, the Cocoa Firefighters' Pension Fund's Polen Capital Management Large Cap Growth portfolio was valued at \$3,710,143, representing an increase of \$29,429 from the June quarter's ending value of \$3,680,714. Last quarter, the Fund posted withdrawals totaling \$5,981, which partially offset the portfolio's net investment return of \$35,410. Income receipts totaling \$7,305 plus net realized and unrealized capital gains of \$28,105 combined to produce the portfolio's net investment return.

For the cumulative period since December 2011, the fund has recorded net withdrawals totaling \$523,531 and posted net investment gains of \$1.7 million. For the period since December 2011, if the total fund had returned a compounded nominal rate of 8.0% it would have been valued at \$2.8 million or \$925,772 less than the actual value as of September 30th, 2015.

### RELATIVE PERFORMANCE

### **Total Fund**

In the third quarter, the Polen Capital Management Large Cap Growth portfolio gained 1.0%, which was 6.3% above the Russell 1000 Growth Index's return of -5.3% and ranked in the 1st percentile of the Large Cap Growth universe. Over the trailing year, the portfolio returned 18.1%, which was 14.9% greater than the benchmark's 3.2% performance, and ranked in the 1st percentile. Since December 2011, the portfolio returned 16.2% on an annualized basis and ranked in the 35th percentile. For comparison, the Russell 1000 Growth returned an annualized 15.4% over the same period.

#### ASSET ALLOCATION

On September 30th, 2015, large cap equities comprised 98.4% of the total portfolio (\$3.7 million), while cash & equivalents totaled 1.6% (\$58,880).

### **EQUITY ANALYSIS**

Polen Capital was diversified across five of the eleven industry sectors in our analysis. Relative to the Russell 1000 Growth, the portfolio was overweight in the Non-Durable Consumer Goods, Consumer Service, Computer Technology, Finance and Service sectors. The Basic, Durable Consumer Goods, Transportation, Technology, Energy and Utilities sectors remained void of any holdings.

Last quarter, the Polen Capital Management Large Cap Growth portfolio surpassed its index counterparts in all five of the invested sectors. Superior selection effects produced positive gains in four out of the five invested segments, while the index sustained losses in each of the invested sectors. Led by Top Ten Equity Holding, Google Inc. CL C (+16.9%) bolstered the Computer Technology sector past its index counterpart by an impressive 5.8%. Avoidance of the Basic, Energy, and Utilities sectors proved to be beneficial, as all three segments sustained negative losses. By quarter's end, the Polen Capital Management portfolio surpassed the Russell 1000 Growth index by 6.3%.

## **EXECUTIVE SUMMARY**

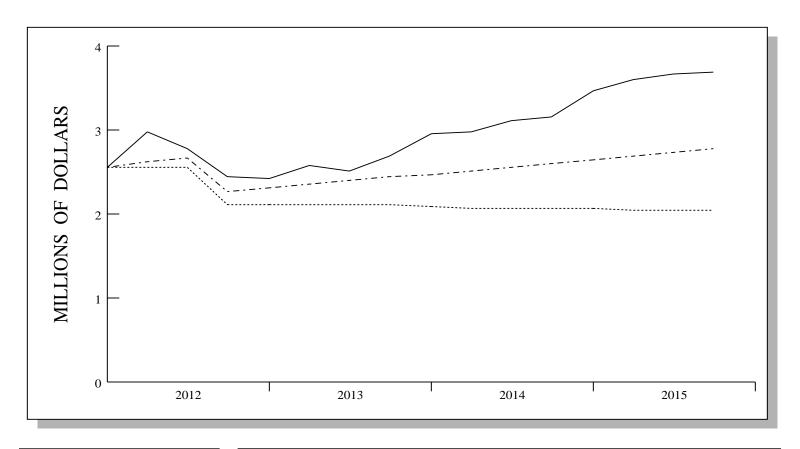
PERFORMANCE SUMMARY						
				Ann	ualized	
	Quarter	FYTD	1 Year	3 Years	Since 12/11	
Total Gross/Fees	1.0	18.1	18.1	15.5	16.2	
LARGE CAP GROWTH RANK	(1)	(1)	(1)	(22)	(35)	
Total Net/Fees	0.8	17.4	17.4	14.8	15.4	
RUSSELL 1000G	-5.3	3.2	3.2	13.6	15.4	
Large Cap Equity	1.0	18.9	18.9	16.3	17.0	
LARGE CAP GROWTH RANK	(1)	(1)	(1)	(16)	(26)	
RUSSELL 1000G	-5.3	3.2	3.2	13.6	15.4	
S&P 500	-6.4	-0.6	-0.6	12.4	14.4	

ASSET ALLOCATION						
Large Cap Equity Cash	98.4% 1.6%	\$ 3,651,263 58,880				
Total Portfolio	100.0%	\$ 3,710,143				

## INVESTMENT RETURN

Market Value 6/2015	\$ 3,680,714
Contribs / Withdrawals	- 5,981
Income	7,305
Capital Gains / Losses	28,105
Market Value 9/2015	\$ 3,710,143

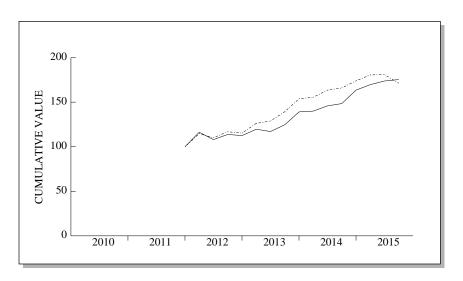
## **INVESTMENT GROWTH**

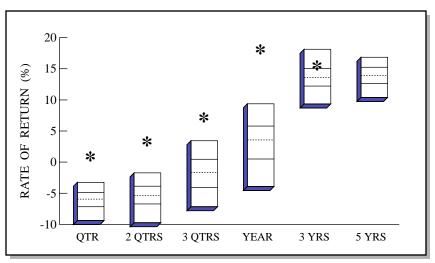


VALUE ASSUMING 8.0% RETURN \$ 2,784,371

	LAST QUARTER	PERIOD 12/11 - 9/15
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{r} \$ \ 3,680,714 \\ -5,981 \\ \hline 35,410 \\ \hline \$ \ 3,710,143 \end{array}$	\$ 2,576,962 -523,531 1,656,712 \$ 3,710,143
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r}     7,305 \\     28,105 \\     \hline     35,410 \end{array} $	120,991 1,535,721 1,656,712

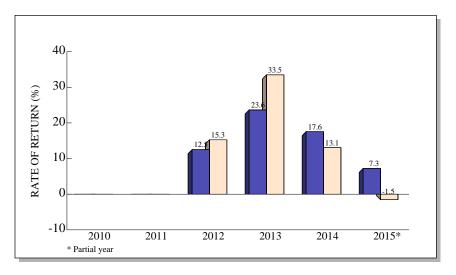
## TOTAL RETURN COMPARISONS





Large Cap Growth Universe



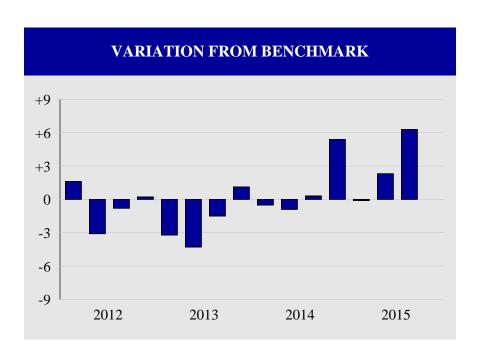


				-	ANNUA	LIZED
	QTR	2QTRS	3QTRS	YEAR	3 YRS	5 YRS
RETURN	1.0	3.4	7.3	18.1	15.5	
(RANK)	(1)	(1)	(2)	(1)	(22)	
5TH %ILE	-3.3	-1.7	3.4	9.4	18.1	16.8
25TH %ILE	-4.9	-3.9	0.5	5.8	15.0	15.2
MEDIAN	-6.0	-5.4	-1.7	3.6	13.6	13.9
75TH %ILE	-7.2	-6.7	-4.1	0.5	12.2	12.6
95TH %ILE	-9.4	-9.7	-7.2	-3.9	9.3	10.4
Russ 1000G	-5.3	-5.2	-1.5	3.2	13.6	14.5

Large Cap Growth Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

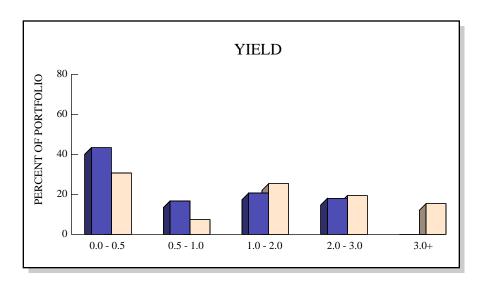
COMPARATIVE BENCHMARK: RUSSELL 1000 GROWTH

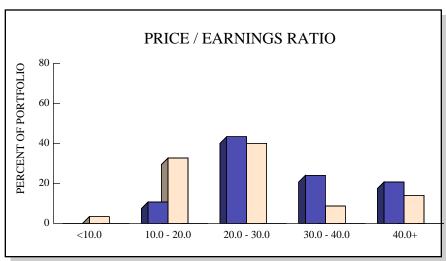


Total Quarters Observed	15
Quarters At or Above the Benchmark	7
<b>Quarters Below the Benchmark</b>	8
<b>Batting Average</b>	.467

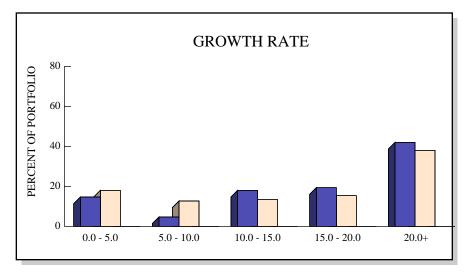
	RATES OF RETURN						
Date	Portfolio	Benchmark	Difference				
3/12	16.3	14.7	1.6				
6/12	-7.1	-4.0	-3.1				
9/12	5.3	6.1	-0.8				
12/12	-1.1	-1.3	0.2				
3/13	6.3	9.5	-3.2				
6/13	-2.2	2.1	-4.3				
9/13	6.6	8.1	-1.5				
12/13	11.5	10.4	1.1				
3/14	0.6	1.1	-0.5				
6/14	4.2	5.1	-0.9				
9/14	1.8	1.5	0.3				
12/14	10.2	4.8	5.4				
3/15	3.7	3.8	-0.1				
6/15	2.4	0.1	2.3				
9/15	1.0	-5.3	6.3				
1							

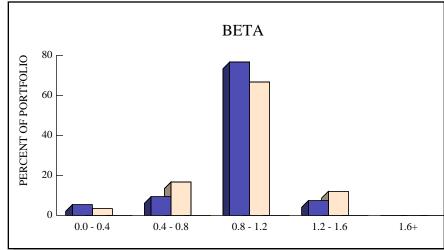
## STOCK CHARACTERISTICS



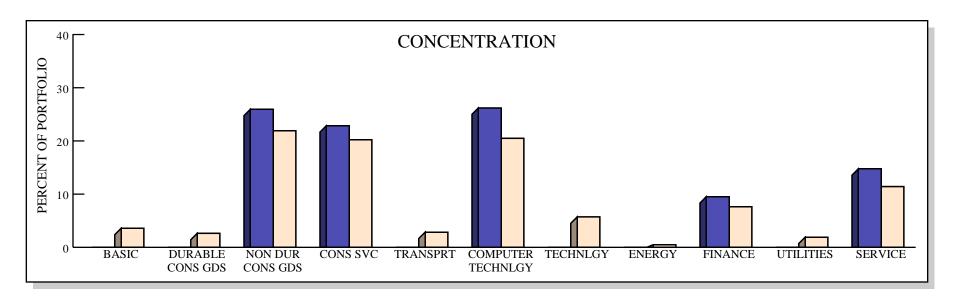


	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	21	0.8%	18.5%	31.1	0.94	
RUSSELL 1000G	642	1.6%	18.5%	25.8	0.96	

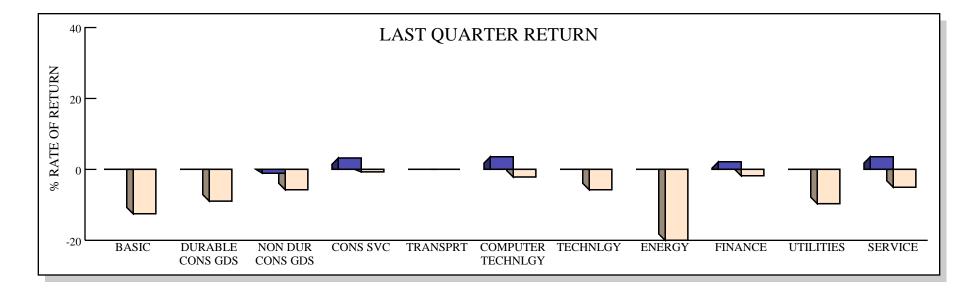




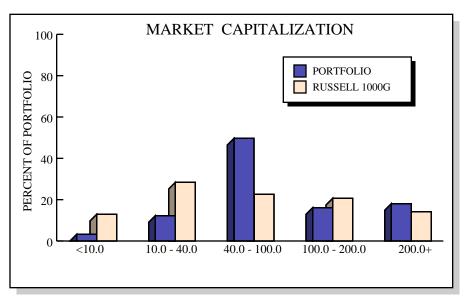
### STOCK INDUSTRY ANALYSIS

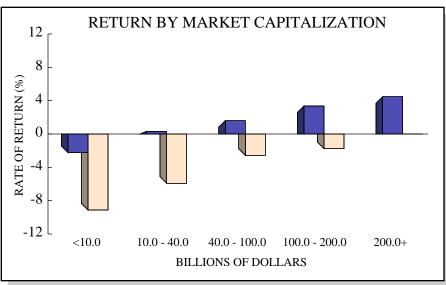


■ PORTFOLIO ■ RUSSELL 1000 GROWTH



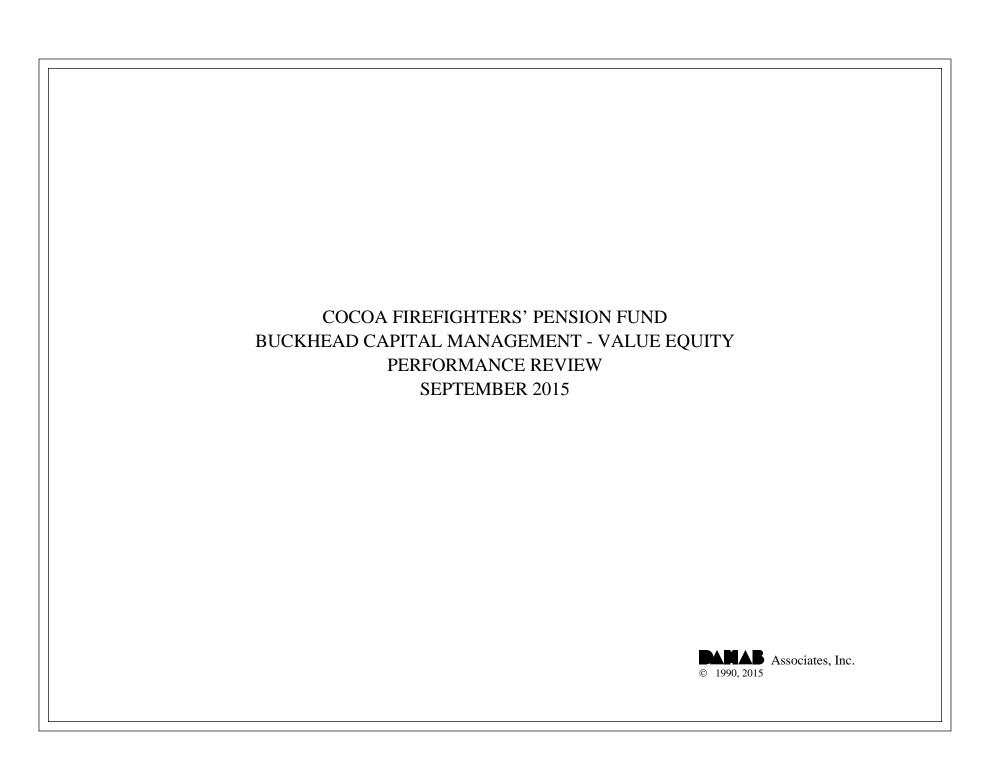
### **TOP TEN HOLDINGS**





# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	NIKE INC -CL B	\$ 283,938	7.78%	14.1%	NonDur Cons Goods	\$ 83.4 B
2	VISA INC-CLASS A SHARES	274,739	7.52%	3.9%	Finance	135.9 B
3	STARBUCKS CORP	242,479	6.64%	6.3%	Consumer Service	84.4 B
4	GOOGLE INC-CL C	208,688	5.72%	16.9%	Computer Tech	209.3 B
5	PRICELINE GROUP INC/THE	201,608	5.52%	7.4%	Service	62.7 B
6	ABBOTT LABORATORIES	192,010	5.26%	-17.5%	NonDur Cons Goods	59.9 B
7	TJX COMPANIES INC	189,906	5.20%	8.2%	Consumer Service	48.2 B
8	REGENERON PHARMACEUTICALS	177,683	4.87%	-8.8%	NonDur Cons Goods	47.3 B
9	ACCENTURE PLC-CL A	175,984	4.82%	2.1%	Service	61.6 B
10	NESTLE SA-SPONS ADR	173,955	4.76%	4.3%	NonDur Cons Goods	239.9 B



#### INVESTMENT RETURN

On September 30th, 2015, the Cocoa Firefighters' Pension Fund's Buckhead Capital Management Value Equity portfolio was valued at \$3,154,827, a decrease of \$211,304 from the June ending value of \$3,366,131. Last quarter, the account recorded total net withdrawals of \$4,628 in addition to \$206,676 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$24,273 and realized and unrealized capital losses totaling \$230,949.

Since September 2010, the account has recorded net withdrawals totaling \$73,682 while posting net investment gains totaling \$1.3 million. Since September 2010, if the account earned a compounded nominal rate of 8.0% it would have been valued at \$2.7 million or \$423,297 less than the actual value as of September 30th, 2015.

### RELATIVE PERFORMANCE

### **Total Fund**

For the third quarter, the Buckhead Capital Management Value Equity portfolio lost 6.1%, which was 2.3% above the Russell 1000 Value Index's return of -8.4% and ranked in the 14th percentile of the Large Cap Value universe. Over the trailing twelve-month period, this portfolio returned -1.8%, which was 2.6% greater than the benchmark's -4.4% performance, and ranked in the 34th percentile. Since September 2010, the portfolio returned 11.1% annualized and ranked in the 82nd percentile. The Russell 1000 Value returned an annualized 12.3% over the same time frame.

#### ASSET ALLOCATION

On September 30th, 2015, large cap equities comprised 95.0% of the total portfolio (\$3.0 million), while cash & equivalents comprised the remaining 5.0% (\$156,242).

### **EQUITY ANALYSIS**

The Buckhead portfolio was invested in nine of the eleven industry sectors represented in our analysis. Compared to the Russell 1000 Value Index, the portfolio was overweight in the Non-Durable Consumer Goods, Consumer Service, and Technology sectors, while most notably lighter in the Computer Technology, Energy, Finance, Utilities and Service segments. The Durable Consumer Goods and Transportation sectors (both representing minor allocations in the benchmark) were vacant.

Last quarter, the Buckhead Capital Management portfolio surpassed the Russell 1000 Value Index in seven out of the nine invested sectors. Strong selection effects in the overweight Nondurable Consumer Goods and Consumer Service segments resulted in benchmark—beating returns. Additionally, the Utilities segment trumped its benchmark counterpart last quarter. Avoidance of the Durable Consumer Goods and Transportation segments proved to be beneficial, as both segments rendered losses for the index. By quarters end, the Buckhead Capital Management led the Russell 1000 Value Index by 2.3%.

### **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY					
				Annu	ıalized
	Quarter	FYTD	1 Year	3 Years	5 Years
Total Gross/Fees	-6.1	-1.8	-1.8	10.9	11.1
LARGE CAP VALUE RANK	(14)	(34)	(34)	(74)	(82)
Total Net/Fees	-6.3	-2.3	-2.3	10.3	10.5
RUSSELL 1000V	-8.4	-4.4	-4.4	11.6	12.3
Large Cap Equity	-6.4	-1.9	-1.9	11.3	11.5
LARGE CAP VALUE RANK	(17)	(36)	(36)	(68)	(72)
RUSSELL 1000V	-8.4	-4.4	-4.4	11.6	12.3
RUSSELL 1000G	-5.3	3.2	3.2	13.6	14.5
RUSSELL 3000	-7.2	-0.5	-0.5	12.5	13.3
S&P 500	-6.4	-0.6	-0.6	12.4	13.3

ASSET ALLOCATION					
Large Cap Equity Cash	95.0% 5.0%	\$ 2,998,585 156,242			
Total Portfolio	100.0%	\$ 3,154,827			

## INVESTMENT RETURN

 Market Value 6/2015
 \$ 3,366,131

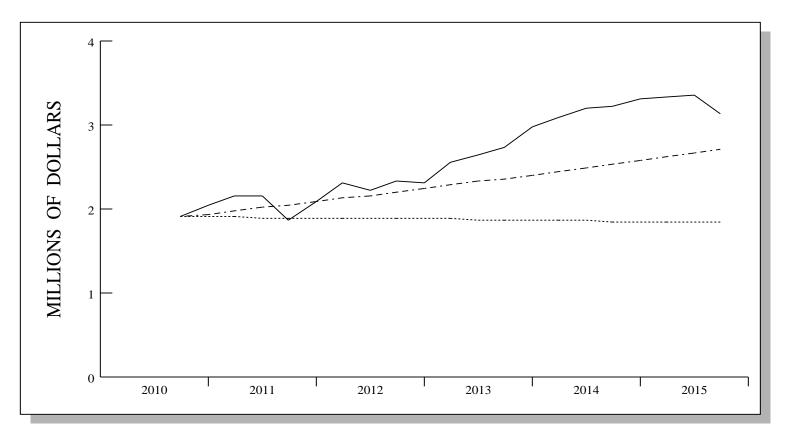
 Contribs / Withdrawals
 -4,628

 Income
 24,273

 Capital Gains / Losses
 -230,949

 Market Value 9/2015
 \$ 3,154,827

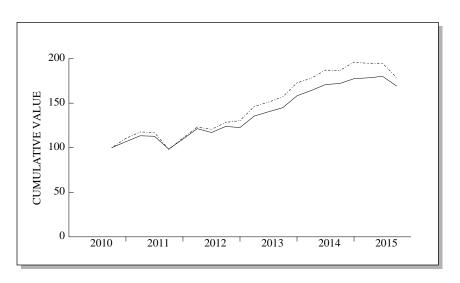
### **INVESTMENT GROWTH**

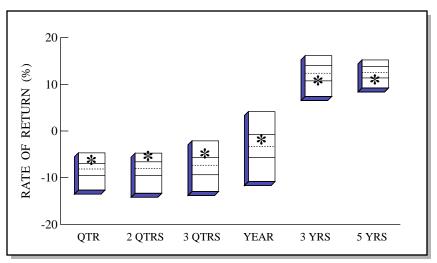


VALUE ASSUMING 8.0% RETURN \$ 2,731,530

	LAST QUARTER	PERIOD 9/10 - 9/15
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 3,366,131 - 4,628 -206,676 \$ 3,154,827	\$ 1,918,832 -73,682 1,309,677 \$ 3,154,827
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 24,273 \\ -230,949 \\ \hline -206,676 \end{array} $	385,509 924,168 1,309,677

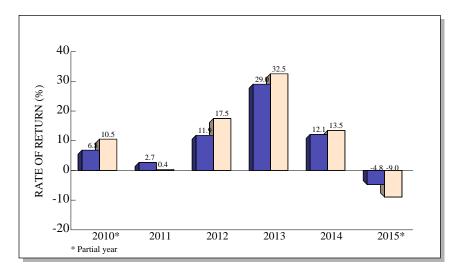
## TOTAL RETURN COMPARISONS





Large Cap Value Universe



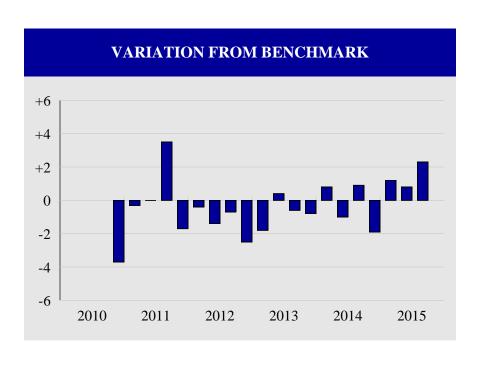


				-	ANNUA	LIZED
	QTR	2QTRS	3QTRS	YEAR	3 YRS	5 YRS
RETURN	-6.1	-5.3	-4.8	-1.8	10.9	11.1
(RANK)	(14)	(9)	(16)	(34)	(74)	(82)
5TH %ILE	-4.7	-4.8	-2.1	4.1	16.2	15.2
25TH %ILE	-7.0	-6.6	-5.7	-0.7	14.0	13.8
MEDIAN	-8.1	-8.1	-7.4	-3.3	12.4	12.6
75TH %ILE	-9.5	-9.6	-9.4	-5.7	10.8	11.4
95TH %ILE	-12.7	-13.3	-13.0	-10.9	7.4	9.2
Russ 1000V	-8.4	-8.3	-9.0	-4.4	11.6	12.3

Large Cap Value Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

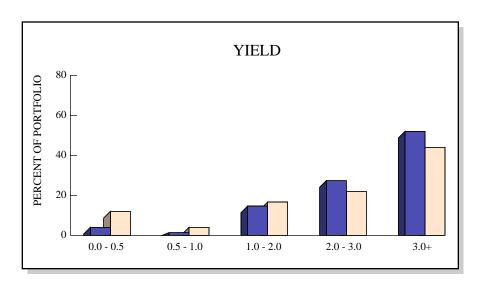
COMPARATIVE BENCHMARK: RUSSELL 1000 VALUE

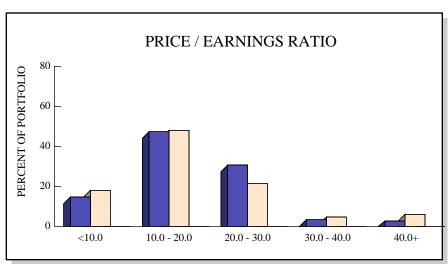


Total Quarters Observed	20
Quarters At or Above the Benchmark	8
<b>Quarters Below the Benchmark</b>	12
Batting Average	.400

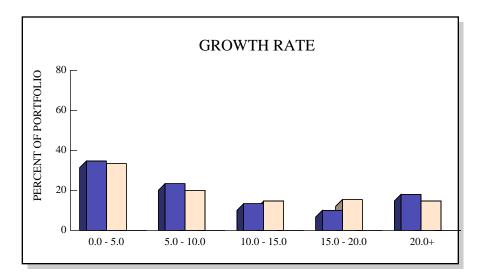
RATES OF RETURN					
Date	Portfolio	Benchmark	Difference		
12/10	6.8	10.5	-3.7		
3/11	6.2	6.5	-0.3		
6/11	-0.5	-0.5	0.0		
9/11	-12.7	-16.2	3.5		
12/11	11.4	13.1	-1.7		
3/12	10.7	11.1	-0.4		
6/12	-3.6	-2.2	-1.4		
9/12	5.8	6.5	-0.7		
12/12	-1.0	1.5	-2.5		
3/13	10.5	12.3	-1.8		
6/13	3.6	3.2	0.4		
9/13	3.3	3.9	-0.6		
12/13	9.2	10.0	-0.8		
3/14	3.8	3.0	0.8		
6/14	4.1	5.1	-1.0		
9/14	0.7	-0.2	0.9		
12/14	3.1	5.0	-1.9		
3/15	0.5	-0.7	1.2		
6/15	0.9	0.1	0.8		
9/15	-6.1	-8.4	2.3		

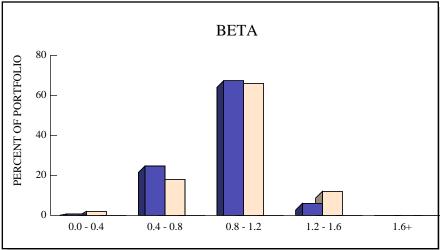
## STOCK CHARACTERISTICS



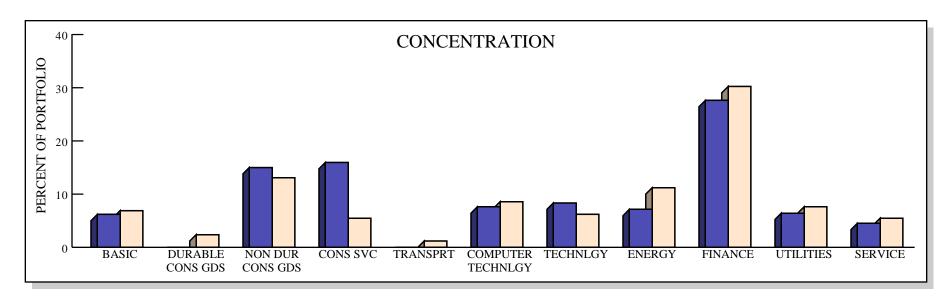


	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	47	3.3%	10.1%	16.5	0.92	ŀ
RUSSELL 1000V	689	2.7%	10.0%	18.1	0.97	ŀ

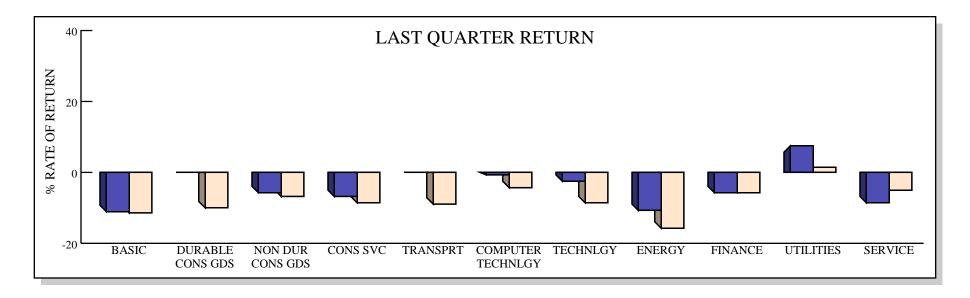




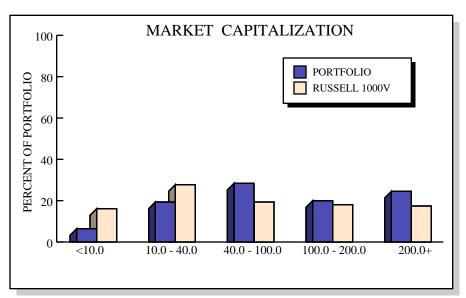
### STOCK INDUSTRY ANALYSIS

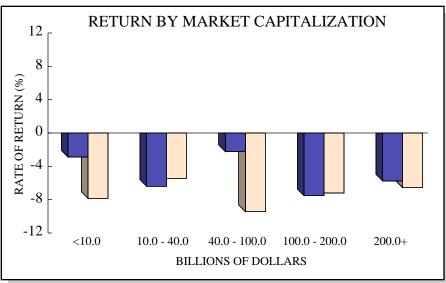






### **TOP TEN HOLDINGS**

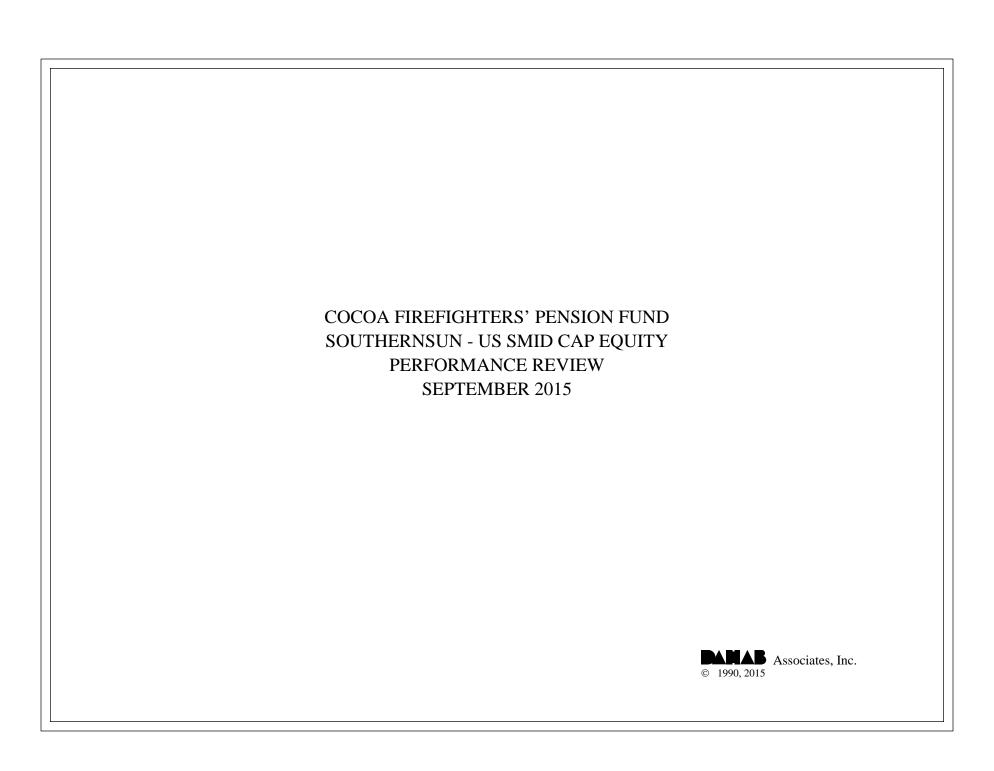




# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	JOHNSON & JOHNSON	\$ 120,421	4.02%	-3.5%	NonDur Cons Goods	\$ 258.5 B
2	GENERAL ELECTRIC CO	110,968	3.70%	-4.2%	Basic	254.6 B
3	WELLS FARGO & CO	105,781	3.53%	-8.0%	Finance	263.6 B
4	EXXON MOBIL CORP	104,090	3.47%	-9.7%	Energy	310.0 B
5	MICROSOFT CORP	101,798	3.39%	1.0%	Computer Tech	354.0 B
6	PROCTER & GAMBLE CO/THE	101,795	3.39%	-7.2%	NonDur Cons Goods	195.2 B
7	US BANCORP	94,323	3.15%	-4.9%	Finance	72.2 B
8	LOCKHEED MARTIN CORP	93,289	3.11%	12.2%	Technology	64.4 B
9	CVS HEALTH CORP	86,832	2.90%	-7.7%	Consumer Service	107.5 B
10	PFIZER INC	85,561	2.85%	-5.5%	NonDur Cons Goods	193.7 B

8



#### INVESTMENT RETURN

On September 30th, 2015, the Cocoa Firefighters' Pension Fund's SouthernSun US SMID Cap Equity portfolio was valued at \$2,998,240, a decrease of \$481,339 from the June ending value of \$3,479,579. Last quarter, the account recorded total net withdrawals of \$7,829 in addition to \$473,510 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$11,420 and realized and unrealized capital losses totaling \$484,930.

Since September 2011, the account has recorded net withdrawals totaling \$929 while posting net investment gains totaling \$1.4 million. Since September 2011, if the account earned a compounded nominal rate of 8.0% it would have been valued at \$2.2 million or \$838,042 less than the actual value as of September 30th, 2015.

### RELATIVE PERFORMANCE

### **Total Fund**

For the third quarter, the SouthernSun US SMID Cap Equity portfolio lost 13.6%, which was 3.3% below the Russell 2500 Index's return of -10.3% and ranked in the 92nd percentile of the Smid Cap universe. Over the trailing twelve-month period, this portfolio returned -12.4%, which was 12.8% less than the benchmark's 0.4% performance, and ranked in the 96th percentile. Since September 2011, the portfolio returned 16.9% annualized and ranked in the 48th percentile. The Russell 2500 returned an annualized 16.8% over the same time frame.

#### ASSET ALLOCATION

On September 30th, 2015, Smid cap equities comprised 92.4% of the total portfolio (\$2.8 million), while cash & equivalents comprised the remaining 7.6% (\$228,609).

### **EQUITY ANALYSIS**

In the third quarter, SouthernSun was diversified across eight of the eleven industry sectors in our analysis. Relative to the Russell 2500, the portfolio was notably overweight in the Basic, Durable Consumer Goods, Non-Durable Consumer Goods, Energy, and Service segments. The Transportation and Utilities sectors closely mirrored the allocation of the index. Conversely, the Computer Technology, Technology, and Finance sectors were not utilized.

Last quarter, the SouthernSun portfolio underperformed relative to the index in six out of the eight invested sectors. Losses sustained in the overweight Basic and Nondurable Consumer Goods segments hindered the portfolio's overall performance, as the two sectors accounted for nearly half of the portfolio. A lack of investment in the Computer Technology and Technology segments proved to be beneficial, as the market did not favor those sectors last quarter. Nevertheless, underperformance found elsewhere resulted in the SouthernSun US SMID Cap Equity portfolio trailing the Russell 2500 index by 3.3%.

## **EXECUTIVE SUMMARY**

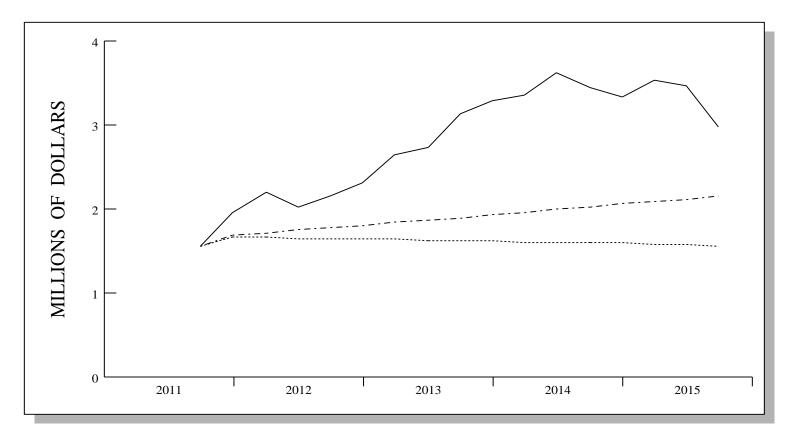
PERFORMANCE SUMMARY						
				Ann	ualized	
	Quarter	FYTD	1 Year	3 Years	Since 09/11	
Total Gross/Fees	-13.6	-12.4	-12.4	12.5	16.9	
SMID CAP RANK	(92)	(96)	(96)	(60)	(48)	
Total Net/Fees	-13.8	-13.2	-13.2	11.5	16.0	
RUSSELL 2500	-10.3	0.4	0.4	12.4	16.8	
SMid Cap Equity	-14.8	-13.5	-13.5	13.1	17.6	
SMID CAP RANK	(96)	(97)	(97)	(53)	(37)	
RUSSELL 2500	-10.3	0.4	0.4	12.4	16.8	
RUSSELL 2500G	-11.0	3.3	3.3	13.8	17.5	
RUSSELL 2500V	-9.6	-2.4	-2.4	11.0	15.9	

ASSET ALLOCATION					
SMid Cap Equity Cash	92.4% 7.6%	\$ 2,769,631 228,609			
Total Portfolio	100.0%	\$ 2,998,240			

# INVESTMENT RETURN

Market Value 6/2015	\$ 3,479,579
Contribs / Withdrawals	-7,829
Income	11,420
Capital Gains / Losses	-484,930
Market Value 9/2015	\$ 2,998,240

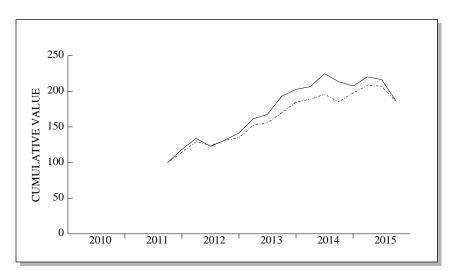
## **INVESTMENT GROWTH**

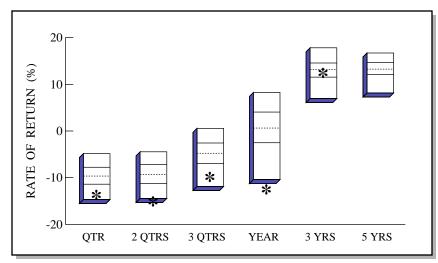


VALUE ASSUMING 8.0% RETURN \$ 2,160,198

	LAST QUARTER	PERIOD 9/11 - 9/15
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 3,479,579 - 7,829 -473,510 \$ 2,998,240	\$ 1,573,499 -929 1,425,670 \$ 2,998,240
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 11,420 \\ -484,930 \\ \hline -473,510 \end{array} $	$ \begin{array}{r} 156,160 \\ \underline{1,269,510} \\ 1,425,670 \end{array} $

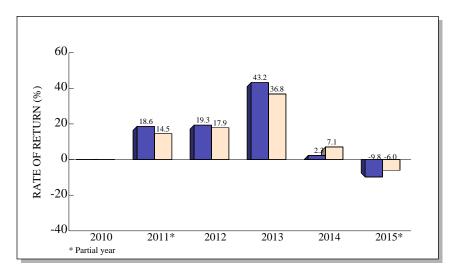
## TOTAL RETURN COMPARISONS





Smid Cap Universe



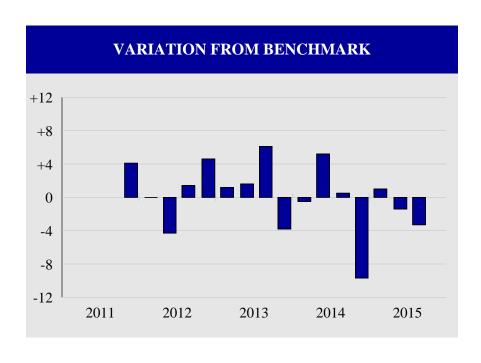


					ANNUA	LIZED
	_QTR_	2QTRS	3QTRS	YEAR	3 YRS	5 YRS
RETURN	-13.6	-15.1	-9.8	-12.4	12.5	
(RANK)	(92)	(96)	(88)	(96)	(60)	
5TH %ILE	-4.9	-4.5	0.6	8.3	17.8	16.7
25TH %ILE	-7.8	-7.2	-2.6	4.1	14.6	14.7
MEDIAN	-9.7	-9.3	-4.8	0.6	13.2	13.3
75TH %ILE	-11.4	-11.2	-7.0	-2.5	11.6	12.1
95TH %ILE	-14.7	-14.5	-11.9	-10.4	6.9	8.1
Russ 2500	-10.3	-10.6	-6.0	0.4	12.4	12.7

Smid Cap Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

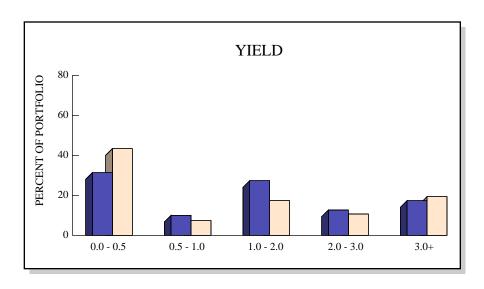
**COMPARATIVE BENCHMARK: RUSSELL 2500** 

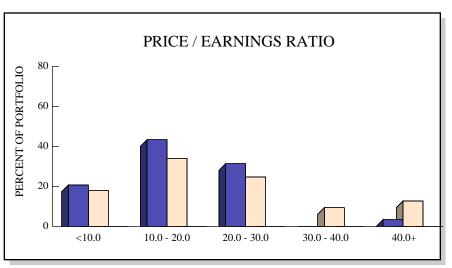


<b>Total Quarters Observed</b>	16
Quarters At or Above the Benchmark	10
Quarters Below the Benchmark	6
Batting Average	.625

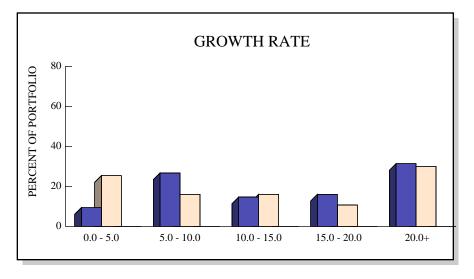
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
12/11	18.6	14.5	4.1			
3/12	13.0	13.0	0.0			
6/12	-8.4	-4.1	-4.3			
9/12	7.0	5.6	1.4			
12/12	7.7	3.1	4.6			
3/13	14.1	12.9	1.2			
6/13	3.9	2.3	1.6			
9/13	15.2	9.1	6.1			
12/13	4.9	8.7	-3.8			
3/14	1.8	2.3	-0.5			
6/14	8.8	3.6	5.2			
9/14	-4.9	-5.4	0.5			
12/14	-2.9	6.8	-9.7			
3/15	6.2	5.2	1.0			
6/15	-1.7	-0.3	-1.4			
9/15	-13.6	-10.3	-3.3			

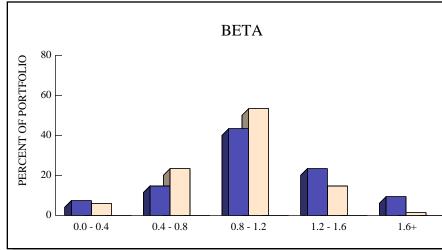
# STOCK CHARACTERISTICS



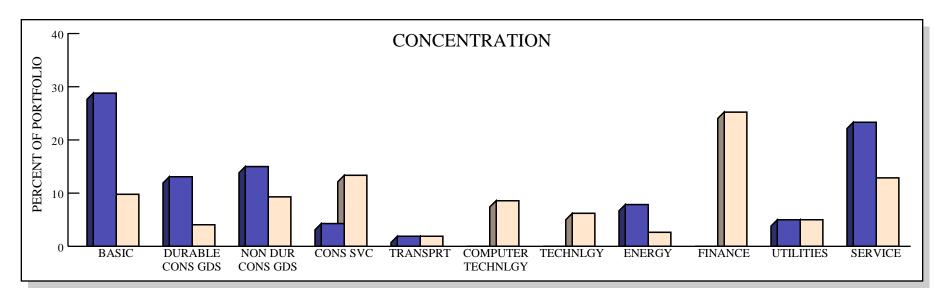


	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	22	1.5%	17.0%	15.1	1.02	
RUSSELL 2500	2,476	1.7%	14.4%	20.7	0.91	

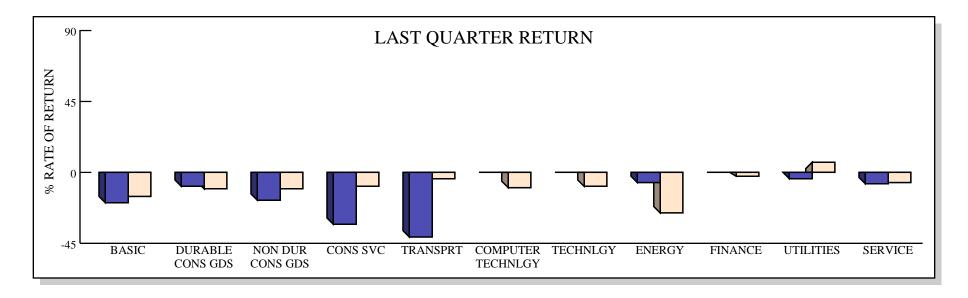




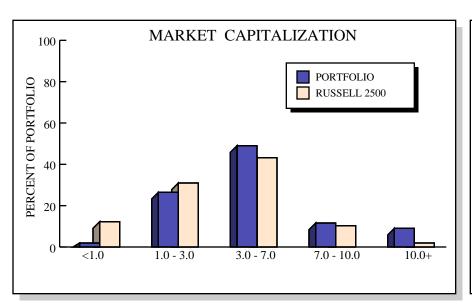
### STOCK INDUSTRY ANALYSIS

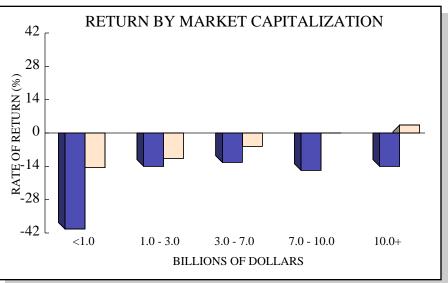






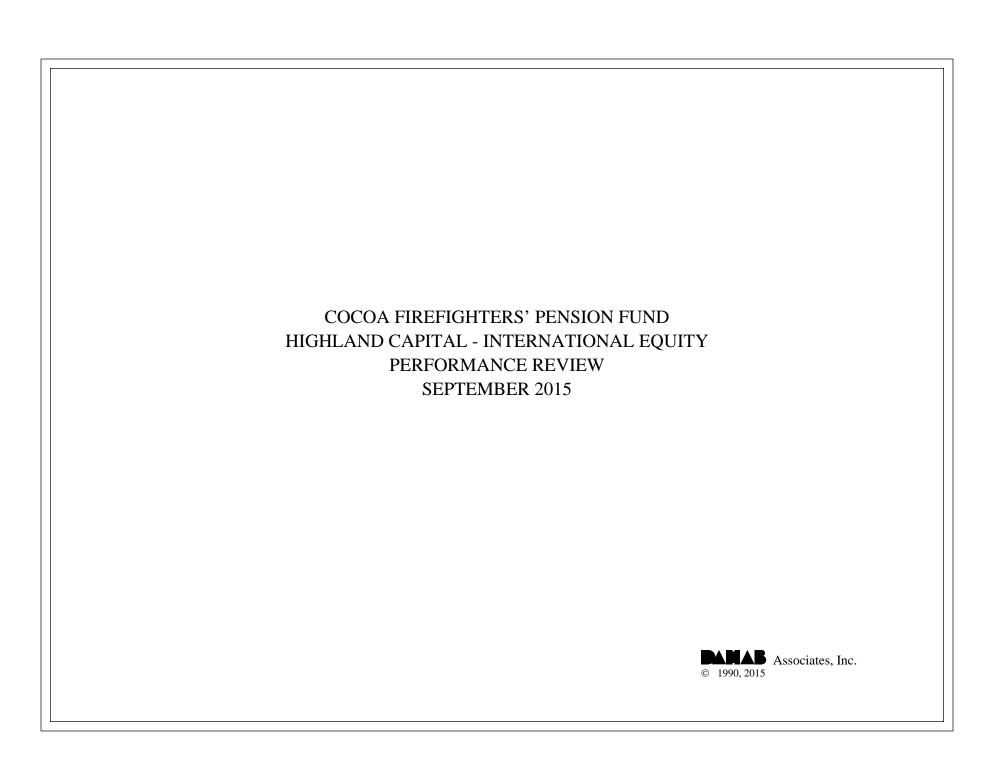
### **TOP TEN HOLDINGS**





# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	WESTERN UNION CO	\$ 170,105	6.14%	-8.9%	Service	\$ 9.4 B
2	CLEAN HARBORS INC	167,965	6.06%	-18.2%	Service	2.6 B
3	ADT CORP/THE	161,609	5.84%	-10.3%	Service	5.1 B
4	HANESBRANDS INC	160,038	5.78%	-12.8%	NonDur Cons Goods	11.6 B
5	DARLING INGREDIENTS INC	156,967	5.67%	-23.3%	NonDur Cons Goods	1.9 B
6	BROADRIDGE FINANCIAL SOLUTIO	146,401	5.29%	11.2%	Service	6.5 B
7	AGCO CORP	144,320	5.21%	-17.6%	<b>Durable Cons Goods</b>	4.1 B
8	OGE ENERGY CORP	142,819	5.16%	-3.3%	Utilities	5.5 B
9	CHICAGO BRIDGE & IRON CO NV	142,379	5.14%	-20.6%	Basic	4.2 B
10	IDEX CORP	141,887	5.12%	-8.8%	Basic	5.5 B



#### INVESTMENT RETURN

On September 30th, 2015, the Cocoa Firefighters' Pension Fund's Highland Capital International Equity portfolio was valued at \$1,246,423, a decrease of \$156,613 from the June ending value of \$1,403,036. Last quarter, the account recorded total net withdrawals of \$1,866 in addition to \$154,747 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$6,748 and realized and unrealized capital losses totaling \$161,495.

Since September 2010, the account has recorded net withdrawals totaling \$30,705 while posting net investment gains totaling \$259,184. Since September 2010, if the account had earned a compounded nominal rate of 8.0% it would have been valued at \$1.5 million or \$212,314 more than the actual value as of September 30th, 2015.

#### RELATIVE PERFORMANCE

### **Total Fund**

For the third quarter, the Highland Capital International Equity portfolio lost 11.0%, which was 0.8% below the MSCI EAFE Index's return of -10.2% and ranked in the 56th percentile of the International Equity universe. Over the trailing twelve-month period, this portfolio returned -10.5%, which was 2.2% less than the benchmark's -8.3% performance, and ranked in the 64th percentile. Since September 2010, the portfolio returned 4.6% annualized and ranked in the 54th percentile. The MSCI EAFE Index returned an annualized 4.4% over the same time frame.

### ASSET ALLOCATION

On September 30th, 2015, international equities comprised 91.5% of the total portfolio (\$1.1 million), while cash & equivalents comprised the remaining 8.5% (\$105,622).

### **EXECUTIVE SUMMARY**

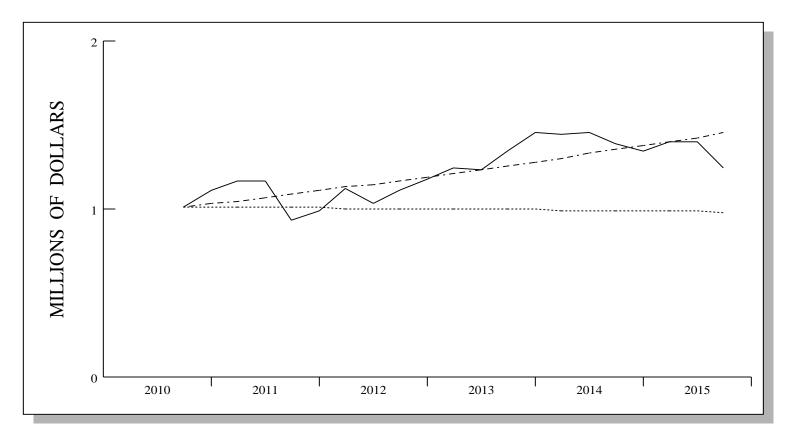
PERFORMANCE SUMMARY					
				Annu	alized
	Quarter	FYTD	1 Year	3 Years	5 Years
Total Gross/Fees	-11.0	-10.5	-10.5	4.4	4.6
INTERNATIONAL EQUITY RANK	(56)	(64)	(64)	(63)	(54)
Total Net/Fees	-11.1	-10.9	-10.9	3.9	4.1
MSCI EAFE	-10.2	-8.3	-8.3	6.1	4.4
International Equity	-11.9	-11.4	-11.4	4.6	4.6
INTERNATIONAL EQUITY RANK	(62)	(68)	(68)	(62)	(54)
MSCI EAFE	-10.2	-8.3	-8.3	6.1	4.4
EAFE VALUE	-11.7	-12.2	-12.2	5.2	3.6
EAFE GROWTH	-8.7	-4.3	-4.3	6.9	5.2

ASSET ALLOCATION					
Int'l Equity Cash	91.5% 8.5%	\$ 1,140,801 105,622			
Total Portfolio	100.0%	\$ 1,246,423			

## INVESTMENT RETURN

Market Value 6/2015 \$ 1,403,036 Contribs / Withdrawals -1,866 Income 6,746 Capital Gains / Losses -161,493 Market Value 9/2015 \$ 1,246,423

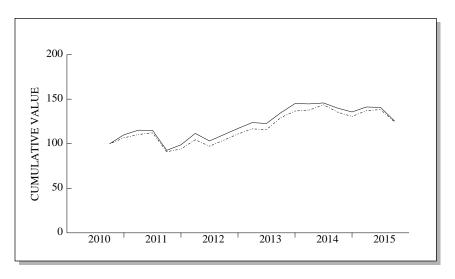
### **INVESTMENT GROWTH**

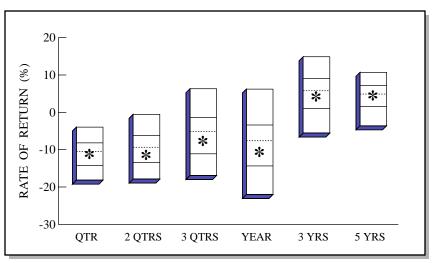


VALUE ASSUMING 8.0% RETURN \$ 1,458,737

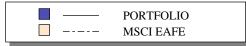
	LAST QUARTER	PERIOD 9/10 - 9/15
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 1,403,036 -1,866 -154,747 \$ 1,246,423	\$ 1,017,944 - 30,705 259,184 \$ 1,246,423
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	6,746 -161,493 -154,747	$ \begin{array}{r} 150,304 \\ 108,880 \\ \hline 259,184 \end{array} $

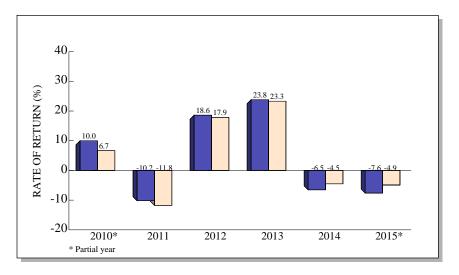
## TOTAL RETURN COMPARISONS





International Equity Universe



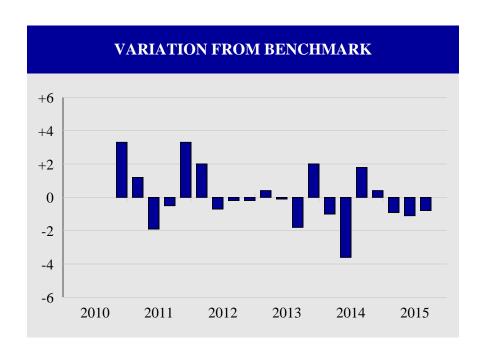


				-	ANNUA	LIZED
	_QTR_	2QTRS	3QTRS	YEAR	3 YRS	5 YRS
RETURN	-11.0	-11.3	-7.6	-10.5	4.4	4.6
(RANK)	(56)	(65)	(65)	(64)	(63)	(54)
5TH %ILE	-4.0	-0.5	6.3	6.2	14.9	10.7
25TH %ILE	-8.2	-6.3	-1.4	-3.4	9.1	7.2
MEDIAN	-10.5	-9.4	-5.1	-7.6	5.8	4.9
75TH %ILE	-14.3	-13.5	-11.1	-14.4	1.0	1.6
95TH %ILE	-18.2	-17.9	-16.9	-22.0	-5.6	-3.6
MSCI EAFE	-10.2	-9.4	-4.9	-8.3	6.1	4.4

International Equity Universe

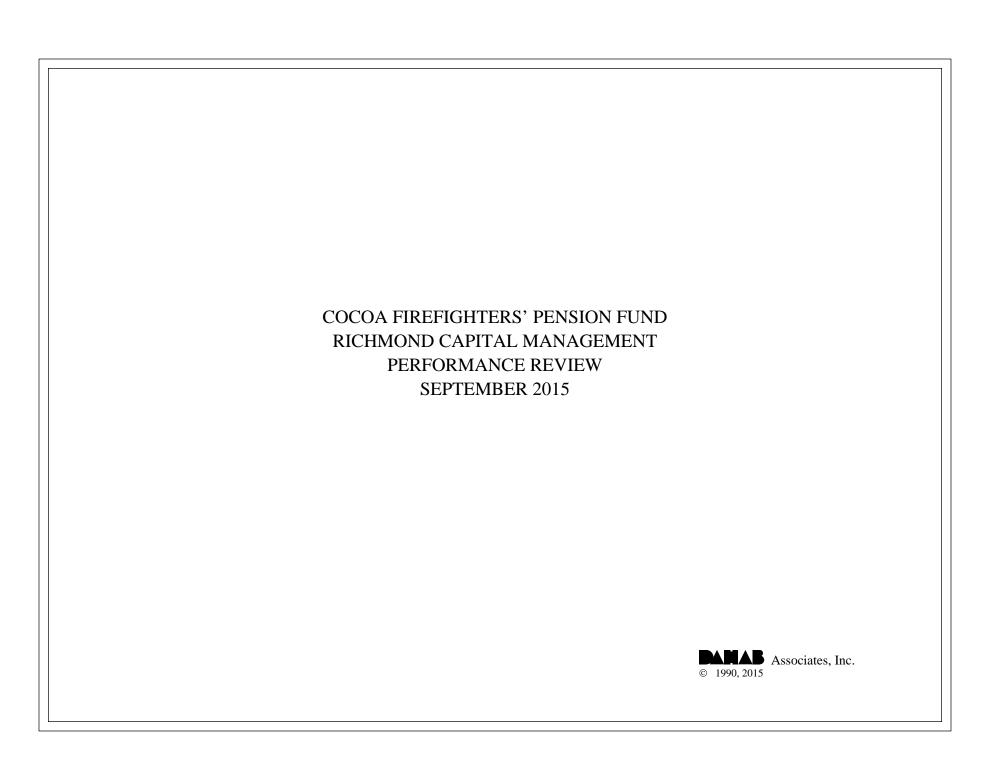
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: MSCI EAFE



<b>Total Quarters Observed</b>	20
Quarters At or Above the Benchmark	8
<b>Quarters Below the Benchmark</b>	12
Batting Average	.400

RATES OF RETURN				
Date	Portfolio	Benchmark	Difference	
12/10	10.0	6.7	3.3	
3/11	4.7	3.5	1.2	
6/11	-0.1	1.8	-1.9	
9/11	-19.5	-19.0	-0.5	
12/11	6.7	3.4	3.3	
3/12	13.0	11.0	2.0	
6/12	-7.6	-6.9	-0.7	
9/12	6.8	7.0	-0.2	
12/12	6.4	6.6	-0.2	
3/13	5.6	5.2	0.4	
6/13	-0.8	-0.7	-0.1	
9/13	9.8	11.6	-1.8	
12/13	7.7	5.7	2.0	
3/14	-0.2	0.8	-1.0	
6/14	0.7	4.3	-3.6	
9/14	-4.0	-5.8	1.8	
12/14	-3.1	-3.5	0.4	
3/15	4.1	5.0	-0.9	
6/15	-0.3	0.8	-1.1	
9/15	-11.0	-10.2	-0.8	



#### INVESTMENT RETURN

On September 30th, 2015, the Cocoa Firefighters' Pension Fund's Richmond Capital Management portfolio was valued at \$3,386,465, representing an increase of \$45,117 from the June quarter's ending value of \$3,341,348. Last quarter, the Fund posted withdrawals totaling \$2,506, which partially offset the portfolio's net investment return of \$47,623. Income receipts totaling \$29,234 plus net realized and unrealized capital gains of \$18,389 combined to produce the portfolio's net investment return.

For the cumulative period since September 2010, the fund has recorded net contributions totaling \$1.2 million, and recorded net investment gains of \$419,358. For the period since September 2010, if the total fund returned a compounded nominal rate of 6.0% it would have been valued at \$3.8 million or \$365,043 more than the actual value as of September 30th, 2015.

### RELATIVE PERFORMANCE

### **Total Fund**

In the third quarter, the Richmond Capital Management portfolio gained 1.4%, which was 0.1% below the Barclays Aggregate A-or-Better Index's return of 1.5% and ranked in the 19th percentile of the Core Fixed Income universe. Over the trailing year, the portfolio returned 3.4%, which was 0.1% less than the benchmark's 3.5% performance, and ranked in the 14th percentile. Since September 2010, the portfolio returned 3.4% on an annualized basis and ranked in the 59th percentile. For comparison, the Barclays Aggregate A-or-Better Index returned an annualized 2.9% over the same period.

### ASSET ALLOCATION

On September 30th, 2015, fixed income comprised 96.3% of the total portfolio (\$3.3 million), while cash & equivalents totaled 3.7% (\$124,060).

### **BOND ANALYSIS**

At the end of the quarter, USG rated securities comprised nearly 50% of the bond portfolio, while corporate securities, rated AAA through BBB, comprised the remainder, giving the portfolio an overall average quality rating of AAA-AA. The average maturity of the portfolio was 7.15 years, less than the Barclays Aggregate A-orbetter Index's 7.33-year maturity. The average coupon was 4.27%.

## **EXECUTIVE SUMMARY**

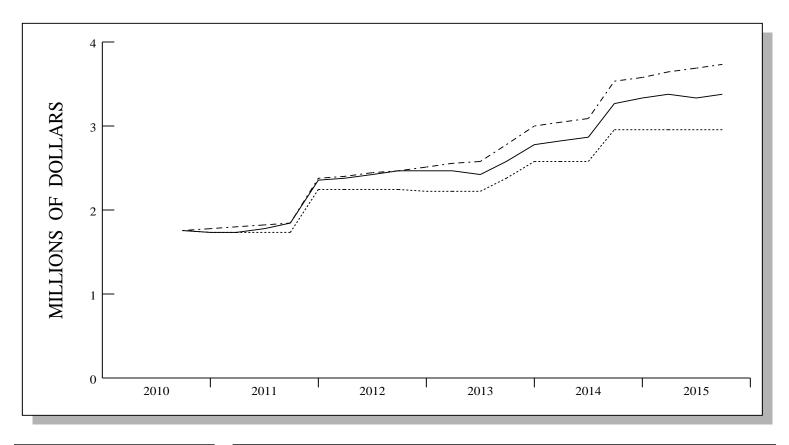
PERFORMANCE SUMMARY					
				Annu	alized
	Quarter	FYTD	1 Year	3 Years	5 Years
Total Gross/Fees	1.4	3.4	3.4	2.0	3.4
CORE FIXED INCOME RANK	(19)	(14)	(14)	(45)	(59)
Total Net/Fees	1.3	3.1	3.1	1.7	3.1
AGGREGATE A+	1.5	3.5	3.5	1.7	2.9
Fixed Income	1.5	3.6	3.6	2.1	3.6
CORE FIXED INCOME RANK	(12)	(8)	(8)	(35)	(42)
AGGREGATE A+	1.5	3.5	3.5	1.7	2.9
GOV/CREDIT	1.2	2.8	2.8	1.6	3.1

ASSET ALLOCATION					
Fixed Income Cash	96.3% 3.7%	\$ 3,262,405 124,060			
Total Portfolio	100.0%	\$ 3,386,465			

# INVESTMENT RETURN

Market Value 6/2015	\$ 3,341,348
Contribs / Withdrawals	- 2,506
Income	29,234
Capital Gains / Losses	18,389
Market Value 9/2015	\$ 3,386,465

# INVESTMENT GROWTH

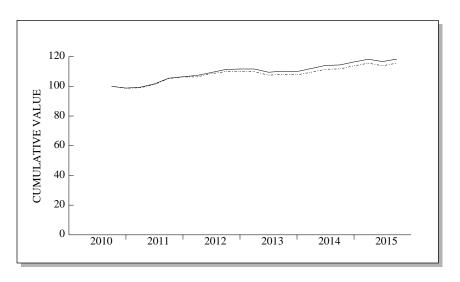


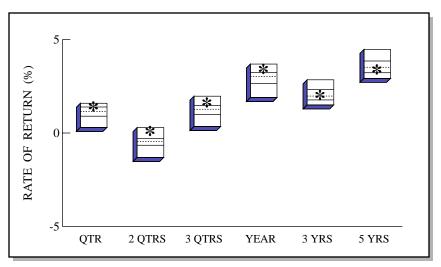
------ ACTUAL RETURN
------ 6.0%
------ 0.0%

VALUE ASSUMING
6.0% RETURN \$ 3,751,508

	LAST QUARTER	PERIOD 9/10 - 9/15
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 3,341,348 - 2,506 47,623 \$ 3,386,465	\$ 1,756,303 1,210,804 419,358 \$ 3,386,465
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	29,234 18,389 47,623	522,744 -103,386 419,358

## TOTAL RETURN COMPARISONS

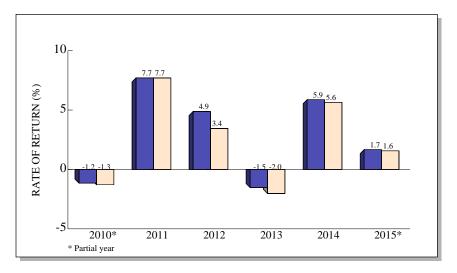




Core Fixed Income Universe



4

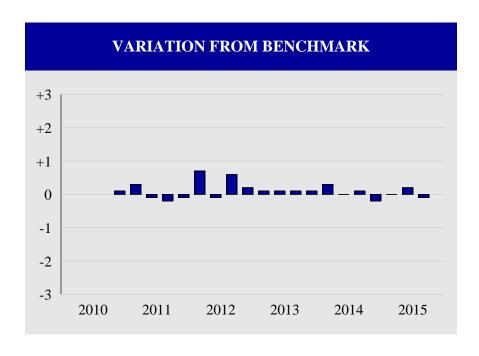


				-	ANNUA	LIZED
	QTR	2QTRS	3QTRS	YEAR	3 YRS	5 YRS
RETURN	1.4	0.1	1.7	3.4	2.0	3.4
(RANK)	(19)	(9)	(15)	(14)	(45)	(59)
5TH %ILE	1.6	0.3	2.0	3.7	2.9	4.5
25TH %ILE	1.4	-0.3	1.5	3.3	2.3	3.9
MEDIAN	1.2	-0.5	1.3	3.0	2.0	3.5
75TH %ILE	0.9	-0.7	1.0	2.7	1.8	3.2
95TH %ILE	0.3	-1.3	0.3	1.9	1.5	2.9
Agg A+	1.5	0.0	1.6	3.5	1.7	2.9

Core Fixed Income Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

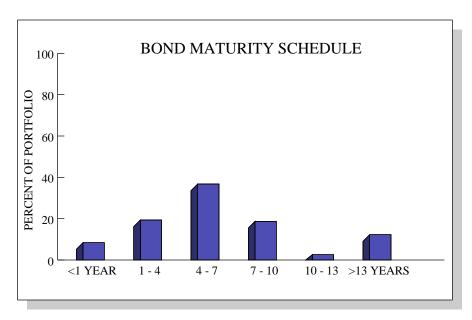
### COMPARATIVE BENCHMARK: BARCLAYS AGGREGATE A-OR-BETTER

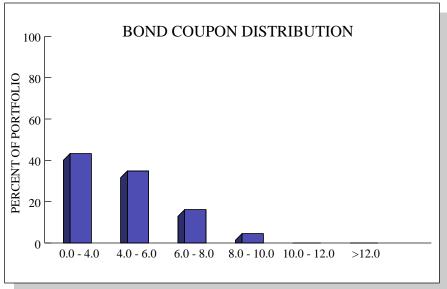


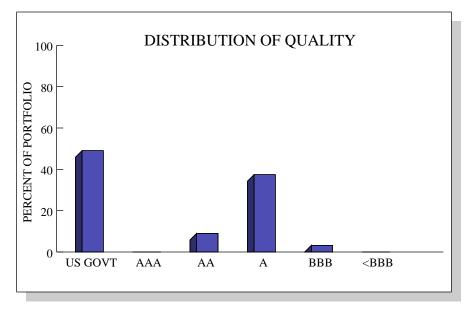
Total Quarters Observed	20
Quarters At or Above the Benchmark	14
<b>Quarters Below the Benchmark</b>	6
Batting Average	.700

D - 4	D4C 1'	D 1	Diec.
Date	Portfolio	Benchmark	Difference
12/10	-1.2	-1.3	0.1
3/11	0.6	0.3	0.3
6/11	2.2	2.3	-0.1
9/11	3.8	4.0	-0.2
12/11	0.9	1.0	-0.1
3/12	0.8	0.1	0.7
6/12	1.9	2.0	-0.1
9/12	1.9	1.3	0.6
12/12	0.2	0.0	0.2
3/13	0.0	-0.1	0.1
6/13	-2.0	-2.1	0.1
9/13	0.6	0.5	0.1
12/13	-0.2	-0.3	0.1
3/14	1.9	1.6	0.3
6/14	1.9	1.9	0.0
9/14	0.3	0.2	0.1
12/14	1.7	1.9	-0.2
3/15	1.5	1.5	0.0
6/15	-1.3	-1.5	0.2
9/15	1.4	1.5	-0.1

## **BOND CHARACTERISTICS**







	PORTFOLIO	AGGREGATE A+
No. of Securities	150	6,447
Duration	5.38	5.79
YTM	2.27	2.05
Average Coupon	4.27	2.96
Avg Maturity / WAL	7.15	7.33
Average Quality	AAA-AA	<b>USG-AAA</b>